



## REAL ESTATE

Conner & Winters has a long history of achievement in real estate practice. Our attorneys recognize that each real estate transaction is important to our clients. The deal might involve the purchase, sale, leasing or development of real property and we have represented various different clients, including Fortune 100 companies, industrial developers, real estate investment trusts, mortgage bankers and individual entrepreneurs. Our firm's real estate team is experienced and comfortable in counseling and successfully guiding clients through any real estate transaction. For each client, our real estate lawyers maintain a single focus: we look for the best opportunities to help the client's business succeed.

On behalf of sellers, buyers and other interested parties, our attorneys have extensive experience in negotiating the best deals for our client. We routinely negotiate and close on the purchase and sale of a variety of property types, including commercial, residential and agricultural. We also negotiate and review real estate leases. In addition, Conner & Winters attorneys are no strangers to even the most complex types of real estate deals. For example, our attorneys are skilled in handling the complexities of "like-kind" real estate exchanges.

Our real estate attorneys work to simplify and streamline complex deals for our clients by working alongside our lawyers in other practice groups. This multidisciplinary approach enables us to structure transactions that offer the best possible results for our clients. Our real estate group regularly advises on real estate financing matters. We also assist clients in connection with construction loans and other credit arrangements secured by real estate. Attorneys within the real estate practice work closely with attorneys in other practice groups, including tax, banking and finance and corporate and securities.

We work with our litigation and bankruptcy and business reorganization groups represent parties to real estate contracts, as well as borrowers and lenders, in connection with contract disputes or loan defaults that arise when loans are

### ATTORNEYS

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### RELATED PRACTICES

Banking and Finance  
Bankruptcy and Business  
Reorganization  
Corporate and Securities  
Environmental  
Litigation

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restructured in and out of bankruptcy. In addition, we work with our environmental group to address and resolve ancillary environmental issues that flow from real estate transactions. We also routinely advise clients on zoning restrictions and requirements, easements, and compliance with the Title III Americans with Disabilities Act.

A host of laws — including federal, state and local laws and ordinances — directly impact real estate transactions. These legal requirements and restrictions are constantly changing, and these changes can significantly impact the risks and costs of a transaction. Conner & Winters real estate attorneys are committed to routinely updating our knowledge and understanding of these changing laws. Our clients can be confident that our representation in any real estate matter will be state-of-the-art.

### News

Preston Sullivan Selected to Conner & Winters Partnership  
01.10.2025

Conner & Winters Recognized by Chambers USA 2018  
05.03.2018

Tax

### INDUSTRIES

Construction

Energy

Manufacturing &  
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Rental Car

Retail

Transportation and  
Logistics