



## GREG S. SCHARLAU

### Of Counsel

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Greg Scharlau's primary areas of practice are general corporate and business matters, securities law and mergers and acquisitions. Mr. Scharlau's practice includes the representation of public and private companies in public and private financings (equity and debt); M&A transactions, including stock and asset acquisitions and dispositions; and the representation of private companies from organization and start-up through angel and venture capital private financings. He has represented NASDAQ and NYSE public companies with respect to securities law compliance, including public reporting, proxy solicitation, insider trading, Sarbanes-Oxley matters and corporate governance. In addition, his background includes a significant amount licensing intellectual property rights relating to variety of industries, including petroleum hydroprocessing, poultry processing operations, nanotechnology fabrication and products and software. Clients represented by Mr. Scharlau have included companies in the energy, retail, manufacturing and fabricating, disease management, software development, service and other businesses.

### Honors & Recognitions

Recognized as 2025 "Lawyer of the Year" for Corporate Law in Fayetteville by *Best Lawyers in America*®

Listed in *The Best Lawyers in America*® (2013 - 2026)

Certified Public Accountant - Arkansas, 1981 (Mr. Scharlau does not practice public accounting.)

Arkansas Law Review Editor-in-Chief 1987 - 1988

### PRACTICES

- Banking and Finance
- Business Formation and Organization
- Capital Markets and Securities Offerings
- Corporate and Securities
- Corporate Compliance and Governance
- Energy
- Mergers & Acquisitions
- Securities Regulation and Compliance

### INDUSTRIES

- Energy
- Indian Country Business and Finance
- Manufacturing & Distribution

### EDUCATION

- University of Arkansas, J.D., with highest honors, 1988
- University of Texas at Austin, M.B.A., 1980

Greg S. Scharlau

National Moot Court Board

Member of the Advisory Board to the Garrison Financial Institute of the Sam M. Walton College of Business

Youth Bridge Properties Board of Directors

University of Arkansas,  
B.S.B.A., 1978

**ADMISSIONS**

Arkansas - 1998

Oklahoma - 1988

**Community & Professional**

Arkansas Bar Association

Oklahoma Bar Association

American Bar Association

Washington County Bar Association

**News**

58 Conner & Winters Lawyers Recognized in 2026 Edition of *The Best Lawyers in America*<sup>®</sup>  
08.29.2025

30th Edition of Best Lawyers<sup>®</sup> Recognizes 67 Attorneys from Conner & Winters  
08.18.2023

Peers Rank Conner & Winters Lawyers as the Best in their Field  
09.16.2020

11 Attorneys Receive Best Lawyers in America<sup>®</sup>: Lawyer of the Year award  
09.16.2020

58 Conner & Winters Attorneys Named to 2018 Best Lawyers in America List  
08.15.2017

**Alerts & Publications**

59 Conner & Winters Attorneys Recognized by Best Lawyers in America  
08.16.2019

C&W Providing Legal Counsel to Downstream Development for the Saracen Casino Resort Project

Greg S. Scharlau

06.14.2019