

Health Care Law

Our Health Care Industry Group is structured to meet the unique needs of clients in the increasingly complex and highly regulated business of health care. Health care clients today are not confronting single issues; they simultaneously face multiple complex issues involving virtually every legal specialty and subspecialty.

Using a multi-specialty, holistic team approach, our nationally known attorneys apply their combined diverse experience and expertise to deliver the preventative and curative services you need to you avoid, confront, and overcome the innumerable complex challenges you face in the ever-changing business of health care. Our attorneys do not merely practice health law, they know and understand the business of health care. As such, they can provide the strategic insight and guidance needed to help you succeed. In fact, the group's members routinely assist health care C-suite executives develop strategic plans for achieving their short- and long-term goals.

Whatever role you play in the health care industry, no matter your size or scope, our attorneys are ready to play an essential role in your success.

Our legal services include:

MANAGED CARE CONTRACTING AND DISPUTES

- Payer Contract Reviews, Negotiation, and Drafting
- Termination and Post-Termination Issues
- Formation and Counseling of Clinically Integrated Networks and ACOs
- Overpayments and Recoupment
- Underpayments

- Value-Based Contracting
- Risk-Sharing and Pay-For-Performance
- Billing, Reimbursement, and Payment
- Medicare and Medicaid
- Risk Settlement Disputes

CORPORATE GOVERNANCE AND STRUCTURE

- Governance Best Practices

HEALTH CARE LAW Cont.

- Drafting and Revising Governance Documents Structuring Joint Ventures
- Entity Selection and Formation
- Structuring Joint Ventures
- Collaborative Consensus Building

PROVIDER CONTRACTS

- Employment Agreements
- Recruitment Agreements
- Non-competes and Restrictive Covenants
- Office Sharing and Lease Arrangements
- Professional Services Agreements
- Practice Management Arrangements
- Advanced Practice Provider Agreements

REGULATORY COMPLIANCE

- Federal and State Fraud and Abuse Laws
- Physician Self-Referral Law (Stark)
- Anti-Kickback Statute
- Self-Disclosure
- HIPAA, SAMHSA, and Other Privacy Laws
- Business Associate Agreements
- Scope of Practice
- Medicare and Medicaid Compliance
- Medical Records Act
- Antitrust Laws
- Certificates of Need
- Corporate Practice of Medicine
- Compliance Plans and Programs
- Nonprofit Conversions

HEALTH CARE LAW Cont.

- Licensure and Accreditation
- Medicare and Medicaid Compliance
- DIFS and CMS Regulatory Filings
- Health Plan and Insurance Compliance

BUSINESS TRANSACTIONS

- Practice Sales and Purchases
- Mergers and Acquisitions
- Service Line Agreements
- Payer-Provider Joint Ventures
- Stock and Asset Sales and Purchases

HEALTH CARE REAL ESTATE

- Sales & Acquisitions
- Financing
- Leasing
- Construction
- Joint Ventures

CREDENTIALING, PEER REVIEW, AND MEDICAL STAFF ISSUES

- Peer-Review Hearing Officer Services
- Medical Staff Bylaws and Policies
- Credentialing Policies and Procedures
- National Practitioner Data Bank Issues

INVESTIGATIONS AND ENFORCEMENT ACTIONS

- Office of Inspector General (OIG) and U.S. Department of Justice Investigations
- Regulatory and Administrative Proceedings
- Administrative and Civil Monetary Penalties

HEALTH CARE LAW Cont.

- Office for Civil Rights (OCR) HIPAA Breach Investigations and Enforcement Actions

PAYER AUDITS

- Commercial Payer Audits
- RAC, ZPIC and CERT Audits
- Medicare Administrative Contractor (MAC) Audits
- Pharmacy Audits

HEALTHCARE-RELATED COMMERCIAL LITIGATION (PLAINTIFF AND DEFENDANT)

- Shareholder and Member Disputes
- Contract and Vendor Disputes
- Payer - Provider Litigation

ALTERNATIVE DISPUTE RESOLUTION

- Mediator Services
- Mediation Advocacy
- Peer-Review and Hearing Officer Services
- Arbitrator Services
- Arbitration Advocacy

HIPAA AND STATE PRIVACY AND SECURITY LAWS

- HIPAA Privacy Manuals and Training
- HIPAA OCR Audit and Investigation Defense
- Data Breach Response and Notification
- Breach Risk Assessments and Incident Reports

TELEMEDICINE

- State Licensure and Practice Standards
- Payer and Coverage Issues

HEALTH CARE LAW Cont.

- Face-to-Face and Supervision Requirements
- Vendor Contracting

LABOR AND EMPLOYMENT

- Collective Bargaining
- Dispute Resolution
- Litigation
- Policies and Handbooks

- Noncompetition
- OSHA
- Wage & Hour

PROFESSIONAL LIABILITY

ESTATE PLANNING

Our satisfied clients across the United States include:

- Accountable Care Organizations
- Advanced Practice Providers
- Ambulatory Surgery Centers
- Area Agencies on Aging
- Assisted Living Facilities
- Behavioral Health Facilities and Professionals
- Community Behavioral Health Centers
- Clinical Laboratories
- Community Hospitals
- Community Mental Health Authorities
- Compliance Consultants
- Dentists
- Diagnostic Testing Facilities
- DME suppliers

HEALTH CARE LAW Cont.

- Federally Qualified Health Centers
- Health Insurers and HMOs
- Health-Related IT Vendors
- Home Health Agencies
- Hospice Providers
- Hospitals and Health Systems
- Imaging Centers
- Independent Physician Associations

- Integrated Delivery Networks
- Long-Term Care Facilities
- Managed Care Plans
- Management Service Organizations
- Medical Device Companies
- Non-Physician Practitioners
- Nurse Practitioners
- Pharmacies
- Physical Therapist and Clinics
- Physicians
- Physician Assistants
- Physician-Hospital Organizations
- Physician Organizations
- Practice Management Consultants
- Provider Networks
- Provider Sponsored Organizations
- Regional and National Health Systems Rural Health Clinics
- Single- and Multi-Specialty Practices
- Skilled Nursing Facilities
- Urgent Care Centers