



→ Brian N. Gurtman

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Brian Gurtman is a partner in the Real Estate, Energy, Land Use & Environmental Practice Group in the firm's New York Office.

Areas of Practice

Brian Gurtman's real estate experience is grounded in over two decades of work within the New York City real estate market and throughout the United States. He has advised his clients in varying economic situations and guided them in their needs and decisions regarding all aspects of real estate finance, development, acquisitions, sales and leasing, and land use matters. Brian has also counseled clients in connection with complicated corporate, partnership, and limited liability company transactions involving real estate companies and real estate joint ventures and debt and equity financings. Brian has advised lenders and borrowers in financing transactions including mortgage, mezzanine and preferred equity transactions.

Brian's clients include private equity funds, investors, developers, lenders, servicers, family offices, crowdfunding vehicles and other owners with real estate transaction needs in New York as well as throughout the United States and the world. His clients also include buyers and sellers of commercial properties, including residential, retail, industrial and office projects.

Honors

Recommended Lawyer, Real Estate, *Legal 500 US*, 2021

New York Super Lawyer in Real Estate, *Super Lawyers*, 2012-2022, 2025

New York Rising Star, *Super Lawyers*, 2011

Experience

- Representation of a lender in connection with the origination of more than \$6 billion in mortgage and mezzanine loan originations and preferred equity transactions.
- Representation of special servicer in connection with the restructuring of a \$1.2 billion mortgage loan on a property in midtown Manhattan.
- Representation of real estate investment firm in connection with the recapitalization of a \$1.4 billion portfolio of office properties.
- Representation of publicly traded REIT in connection with the acquisition and disposition of properties valued in excess of \$1,500,000,000 in the aggregate through the United States.

- Representation of private equity fund in connection with the acquisition and financing of multifamily properties in New York and throughout the country.
- Representation of ownership in connection with the recapitalization of an office building in San Francisco, California.
- Representation of a family office in connection with the acquisition and financing of hotel properties in Nashville, Tennessee and Chicago, Illinois.
- Representation of national real estate investment fund in connection with the acquisition of a 265-unit class A apartment building on Manhattan's Upper West Side.
- Representation of a crowdfunding platform in connection with the investment in real estate projects nationwide.
- Representation of national real estate investment manager in connection with the negotiation of joint ventures, acquisitions and financings of properties valued in excess of \$500,000,000 in the aggregate throughout the United States.
- Representation of ownership in connection with the refinancing and recapitalization of retail property on the Las Vegas Strip.
- Representation of private equity investors in connection with the restructuring of outstanding REIT interests and repayment of debt.
- Representation of one of the world's largest real estate investment managers in connection with the financing, development and leasing of residential and retail property in Manhattan.
- Representation of the world's largest physical retailer in the acquisition, permitting and development of numerous new stores and expansions throughout the New England region.
- Representation of one of the world's largest global asset management firms in connection with its leasing of over 200,000 square feet of office space in Manhattan.
- Representation of the developer of a planned five million square foot mixed use development in Massachusetts.
- Representation of hedge funds, investment advisors and other companies in connection with the leasing of space in Manhattan and throughout the United States.
- Representation of international staffing company in connection with its leases at over 50 global locations
- Representation of an international marketing firm in connection with a build-to-suit lease for construction of an 50,000+ square foot office building in Colorado.
- Representation of a family office in connection with the negotiation of a joint venture agreement to acquire property in Arizona.
- Representation of an investment management firm in connection with the negotiation of a joint venture investment platform to acquire multifamily properties throughout the United States.
- Representation of a real estate fund in the sale of numerous office buildings in Atlanta, Georgia and North Carolina.

Articles

- Sheppard Mullin Lures Seven-Attorney Real Estate Group from Venable *Globe St.*, 10.29.2018

Media Mentions

7 Real Estate Lawyers Decamp Venable For Sheppard Mullin
Law360, 10.30.2018

Venable Group Joins Sheppard Mullin, Bringing 'East Coast Real Estate Credentials'
Sheppard Mullin, which had only one real estate partner in Manhattan, has brought on a seven-lawyer group from Venable in New York, including the former head of the practice there.
New York Law Journal, 10.29.2018

Practices

Real Estate, Energy, Land Use & Environmental
Commercial Leasing
Land Use Litigation
Real Estate Acquisitions and Dispositions
Real Estate Development
Commercial Lending and Financial Transactions
Real Estate Finance
Distressed Real Estate Loan Workouts and Enforcement
Real Estate Portfolio Transactions

Industries

Retail, Fashion & Beauty

Education

J.D., University of Pennsylvania Law School, 2000
B.S., Information Systems, Yeshiva University, 1997

Admissions

New York
Massachusetts