



→ Carly Eisenberg Hoinacki

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Carly Eisenberg Hoinacki is a partner in the Corporate Practice Group in the New York office and a member of the firm's Healthcare Industry Team.

Areas of Practice

Healthcare industry clients turn to Carly to handle significant corporate transactions. They value her ability to accomplish their business and economic objectives while navigating the complexities of the constantly evolving healthcare regulatory landscape.

Carly routinely advises clients in all aspects of the structuring, negotiation and execution of corporate transactions, including mergers and acquisitions, joint ventures and other contractual arrangements. Carly also advises clients on corporate formation and governance matters, including entities with multi-state healthcare operations. In addition, Carly counsels clients on regulatory matters, including the corporate practice of medicine and fee-splitting prohibitions.

Carly represents a wide variety of clients, including private equity firms investing in the healthcare sector, hospitals, health systems, medical groups, radiation therapy centers, home care agencies, management services organizations, independent practice associations, ambulatory surgery centers, telehealth companies, and other organizations affiliated with the healthcare industry. Carly serves her clients as both corporate and regulatory counsel. By wearing both of these hats, Carly is ideally positioned to provide meaningful advice and counsel and practical workable solutions.

Honors

Leading Lawyer - Healthcare, *Chambers USA*, 2024-2025

Experience

- Represented a national independent physician network and its affiliated management services organization in a strategic transaction with a healthcare-focused private equity firm. The organization operates across multiple states, served a significant provider and patient network, and is recognized as one of the largest independent physician associations dedicated to serving a distinct cultural community.
- Represented a private equity-backed multi-state pediatric practice in various platform and add-on acquisitions and provided advice and counsel on healthcare regulatory, physician contracting and general corporate matters.

- Represented regional hospitals in the acquisition of physician groups and post-closing integration.
- Represented the U.S. subsidiary of a global leader in the prosthetics and orthotics market in a series of strategic acquisitions across the United States.
- Represented a multi-state oncology services network in various acquisitions and joint ventures and provided day-to-day corporate and regulatory advice and counsel, including the restructuring of joint ventures and other contractual arrangements to comply with requirements imposed by a government settlement.
- Represented a multi-specialty medical group in its acquisition by a large regional multi-specialty medical group and the corresponding investment in the buyer's affiliated management services organization.
- Represented an emerging provider of pediatric care services in its platform acquisition of a Florida-based pediatric practice.
- Represented a nonprofit home and community-based healthcare organization in its acquisition of a licensed home care services agency.
- Represented a provider of outsourced perfusion, intraoperative neuromonitoring, and surgical services in its acquisition of a perfusion services company.
- Represented an industry-leading independent operator of clinical trial sites in its sale to a strategic acquirer.
- Represented a regional health insurer in the sale of its subsidiary nonmedical home care and private duty venture.
- Represented a large, venture-backed nursing and allied health staffing services company in a reverse triangular merger.
- Represented an investment firm as regulatory counsel in connection with its strategic investment in a women's healthcare practice management platform operating in more than 12 states.

Articles

Healthcare Law Blog Posts

- "Patients Over Profit Act: A Federal Inflection Point on Insurer-Provider Integration and What Comes Next," November 10, 2025
- "A Look Ahead: Major Industry Trends Our Healthcare Team is Tracking," October 30, 2025
- "Shifting Landscapes: How Federal and State Policies are Expanding Access to IVF," August 28, 2025
- "Selling Your Physician Practice? Don't Miss Out on ESOPs as an Alternative Exit Strategy," June 11, 2025
- "New York State Releases Much Anticipated Guidance on Reporting Requirements for Material Healthcare Transactions as Budget Negotiations Near Conclusion, Potentially Expanding Law to Include Pre-Closing Review," April 7, 2025
- "FDA's Semaglutide Shortage Resolution: Legal Implications and Risks for Compounding Pharmacies," March 21, 2025
- "New Notice and Public Disclosure Requirements for Material Health Care Transactions in New York," May 9, 2023

Memberships

American Health Lawyers Association

Practices

Corporate

Healthcare

Mergers and Acquisitions

Private Equity

Industries

Healthcare

Private Equity

Education

Artificial Intelligence (AI) in Health Care, Executive Program, Massachusetts Institute of Technology (MIT) Sloan School of Management

J.D., Boston University School of Law, Concentration in Health Law *with honors*, *Journal of Science & Technology Law*

B.A., Binghamton University, State University of New York, *magna cum laude*

Admissions

New York