



→ Eric A. Newsom

Partner

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Eric A. Newsom is a partner in the Corporate Practice Group in the San Francisco office and a member of the Firm's Healthcare Industry Team.

Areas of Practice

Eric's practice focuses on mergers and acquisitions, private equity and venture capital investment transactions, complex domestic and international joint ventures, and corporate governance and compliance matters. He has represented buyers, sellers, investors and intermediaries in scores of business combination, buyout and investment transactions, with particular emphasis on the healthcare and technology industries.

In his healthcare and health technology practice, Eric focuses on mergers and acquisitions, affiliations, reorganizations, innovative and strategic joint ventures and private equity investment and disposition transactions involving for-profit and nonprofit health plans, academic medical centers, multi-hospital systems, physician groups and ambulatory and other specialty service providers, as well as startup and growth-stage companies in the healthcare information technology sector.

A significant portion of Eric's practice involves advising clients in connection with cross-border transactions, whether engaging foreign counsel to assist domestic clients in managing offshore assets, or representing foreign clients in sales to, or strategic joint ventures with, U.S.-based businesses.

Honors

Mergers & Acquisitions, *Legal 500*, 2018

Experience

The University of California, San Francisco, in the acquisition by UCSF Medical Center of Children's Hospital & Research Center of Oakland, a complex public-private affiliation creating a leading clinical care and academic program with the most comprehensive pediatric service suite in Northern California.

The University of California, San Diego, in multiple joint venture, affiliation and acquisition transactions.

The University of California, Davis, in the proposed acquisition by UC Davis Medical Center of a leading regional Northern California hospital system.

Aetna, Inc., in its proposed divestiture to Molina Healthcare Inc. of approximately 290,000 Medicaid Advantage members in over twenty states in connection with Aetna's proposed combination with Humana, Inc.

Blue Shield of California, in its acquisition of Care1st Health Plan, a full-service health insurance plan serving over 500,000 members in California, Arizona and Texas.

Blue Shield of California, in its innovative joint venture with Anthem, Inc., in which Blue Shield and Anthem teamed up to establish and fund California Integrated Data Exchange, California's first privately funded, statewide Health Information Exchange.

Blue Shield of California, in its joint venture investment alongside Dignity Health, Hill Physicians Medical Group and Anthem, Inc., in PriMed Management Services, Inc., a management services organization serving physician practices throughout Northern California.

Premera Blue Cross, in its acquisition from Soundpath, Inc. of approximately 22,000 Medicaid Advantage members in several counties in the State of Washington.

HopeLab, a social innovation lab founded by the Omidyar Group to focus on developing technologies to improve teen and young-adult health outcomes, in numerous philanthropic technology-based projects.

Media Mentions

Healthcare and Life Science Deals Attys Expect In 2025
Law360, 01.01.2025

Speaking Engagements

Eric is a frequent speaker on subjects ranging from mergers and acquisitions to private equity fund formation, and on legal developments affecting the technology, consumer product and wine & spirits industries.

Co-presenter, "Mapping the Healthcare M&A Landscape Under the New Administration," BNA webinar, April 27, 2017.

Moderator, "Post-Election Political Overview and the Potential Impact on Investment," ACG 2017 West Coast M&A Conference, March 2, 2017.

Events

From Now to Next: Charting Your Course Through Headwinds to Achieve Sustainable Performance
Sheppard Mullin San Francisco Office, 01.13.2026

Women in Healthcare Leadership Collaborative (WHLC) Presents: A View from the Capitol
2020 Healthcare Policy, Legal and Regulatory Predictions
Sheppard Mullin, New York and Sheppard Mullin, San Francisco, 01.23.2020

Memberships

Admitted to practice in the State of California
Member, San Francisco Bar Association

Practices

Corporate
Emerging Company & Venture Capital
Mergers and Acquisitions
Private Equity
Healthcare
France

Industries

Education
Food and Beverage
Healthcare
Wine

Education

J.D., University of San Francisco, 1996, Articles Editor, *USF Law Review*
B.A., University of California, Davis, 1993

Admissions

California