



→ Edward Xia

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Edward Xia is a partner in the Corporate Practice Group in the firm's Los Angeles office.

Areas of Practice

Edward represents public and private companies, private equity funds and their portfolio companies and entrepreneurs and founders in a variety of corporate transactions, including mergers and acquisitions, minority and growth equity investments, equity and debt financings, venture capital investments, joint ventures and strategic alliances and corporate governance matters. He has worked with clients in a wide range of industries, including software & technology, blockchain and digital assets, fintech, retail, consumer products, financial services, food and beverage, aerospace and defense, transportation and entertainment and digital media, among others.

Experience

Representative Transactions

Represented XYPRO in its sale to PartnerOne Capital.

Represented Smart Parking Limited in its acquisition of Peak Parking.

Represented SCLogic in its sale to iLobby, a portfolio company of Insight Partners.

Represented CriticalPoint Capital in the sale of United Engineers & Constructors Inc.'s Nuclear and Conventional Power business to Aecon Group Inc.

Represented GKIDS in its sale to Toho Co., Ltd.

Represented Hyphenate Media Group in its investment in GloNation Studios.

Represented specialty oil processor and manufacturer in its sale to a strategic acquiror.

Represented CriticalPoint Capital in the sale of United Engineers & Constructors Inc.'s Power Delivery Business Unit to a subsidiary of Pike Corporation.

Represented Bison Capital in its acquisition of the international insurance segments of Global Benefits Group, Inc.

Represented Bison Capital in its investment in Wyo-Ben.

Represented Kevin's Natural Foods in its sale to Mars.

Represented Banijay in its strategic investment in Hyphenate Media Group, a new media holding company and premium content studio launched by Eva Longoria and Cris Abrego.

Represented Wine Warehouse in its sale to Breakthru Beverage.

Represented Bison Capital in its investment in Motorcar Parts of America, Inc.

Represented Wpromote, a portfolio company of Shamrock Capital, in its sale to ZMC.

Represented Quixote Studios, a portfolio company of Bison Capital, in its sale to Hudson Pacific Properties.

Represented Bison Capital in leading an investor group in the acquisition of Precision Surfacing Solutions.

Represented Thomson Reuters Corporation in the sale of its Checkpoint Learning and West LegalEdcenter business lines to CeriFi, a portfolio company of Leeds Equity Partners.

Represented Thomson Reuters Corporation in the sale of its Compliance Learning business line to LRN Corporation, a portfolio company of Leeds Equity Partners.

Represented JONDO in its sale to Circle Graphics, a portfolio company of H.I.G. Capital.

Represented Sentinel Offender Services, a portfolio company of Bison Capital, in its acquisition of Omnalink Systems.

Represented Bison Capital in its investment in Ocean Media.

Represented Gem in its sale to Blockdaemon.

Represented Files.com, a portfolio company of Riverwood Capital, in its acquisition of ExaVault.

Represented Space Micro in its sale to Voyager Space Holdings.

Represented Floify in its sale to Porch Group.

Represented EZ-Flo International in its sale to Reliance Worldwide Corp.

Represented G-Net Media in its sale to Keywords Studios.

Represented CASEpeer in its sale to MyCase, a portfolio company of Apax Partners.

Represented the owners of Feedonomics in its sale to BigCommerce.

Represented Files.com in its sale to Riverwood Capital.

Represented Micro Quality Labs in its sale to Certified Laboratories, a portfolio company of Warburg Pincus.

Represented Adweek, a portfolio company of Shamrock Capital Partners, in its acquisition of Social Media Week.

Represented Bison Capital in its investment in Curtin Maritime.

Represented ICM Partners in its acquisition of Primary Talent International.

Represented Bison Capital in its recapitalization investment in For the Record.

Represented Bison Capital in leading a Series A investment round in Fluid Truck.

Represented Bison Capital in its investment in Apex Innovative Sciences (the result of a merger of CNS Network and Hassman Research Institute).

Represented Alvarado Manufacturing Co., Inc. in its sale to dormakaba AG.

Represented ETS Express in its sale to Polyconcept, a portfolio company of Charlesbank Capital Partners.

Represented Wpromote, a portfolio company of Shamrock Capital, in its acquisition of Growth Pilots.

Represented Intrepid Investment Bankers in its sale to MUFG Union Bank, N.A.

Represented ICM Partners in its acquisition of the Just For Laughs Group.

Represented Bison Capital in its investment in Quixote Studios.

Represented the owners of an industrial warehouse real estate portfolio in its sale to Blackstone.

Represented Bison Capital in its investment in Aqua Expeditions.

Represented Prime-Line Products in its sale to Great Star USA Tools Inc.

Represented Resitrader in its sale to Optimal Blue, a portfolio company of GTCR.

Represented Streamline Circuits in its sale to Summit Interconnect, a portfolio company of HCI Equity Partners.

Represented the Content Group in its acquisition of Asylum Entertainment.

Represented Series A investors in an investment in Freeda Media.

Represented Wpromote in its sale of a minority interest to Shamrock Capital Partners.

Represented various portfolio companies of private equity funds in (i) general corporate governance matters, (ii) structuring and implementation of management incentive equity programs, including programs implemented through aggregator vehicles, (iii) bridge financings and follow-on financings, (iv) internal reorganizations and (v) general employment matters.

Represented entrepreneurs and founders in various internal recapitalizations and reorganizations.

Represented various publicly traded companies in their periodic SEC filings.

Articles

- FINTECH: What Prospective Buyers and Sellers Need to Know
The Deal, 05.05.2021
- What To Know About Software Co. M&A As Deal Volume Rises
Law360, 10.22.2020
- Why It's Important to Manage Confidentiality in M&A Deals
Daily Journal, 08.31.2020

Corporate & Securities Law Blog

- "What You Need to Know about Acqui-Hires," July 12, 2023
- "Buying and Selling a File Management, Storage and Transfer Business," June 8, 2022

Media Mentions

Rising Stars: Sheppard Mullin Promotes in M&A
The Deal, 03.06.2023

Sheppard Mullin Names 10 Partners In Calif., New York
Law360, 03.03.2023

Practices

Corporate

Mergers and Acquisitions

Private Equity

Emerging Company & Venture Capital

Family Owned, Closely-Held Businesses and Family Offices

Joint Ventures and Strategic Alliances

Industries

Aerospace, Defense & Government Services

Artificial Intelligence

Blockchain and Fintech

Entertainment, Technology and Advertising

Financial Services

Food and Beverage

Private Equity

Education

J.D., Columbia Law School, 2013, *Harlan Fiske Stone Scholar*

A.B., Princeton University, 2008, *cum laude*

Admissions

California

New York