



## → Jonathan S. Aronie

### Partner

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Jonathan Aronie is a partner in and the former leader of the firm's Governmental Practice, resident in Washington, DC. Jonathan also is a founding member and current leader of the firm's Organizational Integrity Group, a cross-disciplinary team of litigators, regulatory specialists, federal monitors, and ex-prosecutors with *extensive experience* helping organizations prevent and defend against challenges to their organizational integrity.

### Areas of Practice

Jonathan counsels and represents large and small businesses in some of the country's most prominent classified and unclassified government contracts matters, including bid protests, claims, self-disclosures, internal investigations, Department of Justice investigations, and False Claims Act investigations. As the leader of the firm's Organizational Integrity Group, Jonathan also spends significant time working with clients to identify and mitigate known and unknown risks before those risks become problems.

Jonathan's experience includes litigating under the *qui tam* provisions of the False Claims Act, conducting early risk-based "legal pre-mortems," developing and implementing corporate compliance programs, conducting internal investigations (proactive and defensive), and providing advice on the FAR Mandatory Disclosure Rule as well as a variety of federal regulatory and statutory matters. He frequently represents clients before the DOJ, the Government Accountability Office, the General Services Administration, and other defense and civilian agencies. Additionally, Jonathan is cleared at the highest levels and counsels and defends clients in classified matters.

Jonathan has authored more than 100 articles and co-authored what is regarded by many as the leading treatise on the GSA Multiple Award Schedule Program, published by Thomson Reuters. He is a regular speaker at national and international forums and CLE programs, including Government-sponsored symposia. He is a regular presenter at Coalition for Government Contracting programs and served on the ABA Task Force that drafted guidance regarding the FAR Mandatory Disclosure Rule.

Jonathan's representative matters include:

- protest of an Air Force award of a \$15 billion Combat Search & Rescue (CSAR) aircraft to the Boeing Company;
- defense of a Navy award of a \$1.2 billion Broad Area Maritime Surveillance (BAMS) contract to Northrop Grumman against a GAO protest;

- defense of a GSA Schedule contractor in a post-award audit and civil fraud investigation conducted by the GSA OIG Investigations Division;
- pursuit of a civil Court of Federal Claims suit against the Department of Interior challenging unlawful Termination for Default of a civilian contractor;
- implementation of a comprehensive Mandatory Disclosure compliance program for a Fortune 100 defense contractor;
- defense of a Fortune 100 defense contractor in a \$300 million False Claims Act lawsuit pursued by the DOJ;
- defense of a GSA Schedule contractor in a \$750 million False Claims Case lawsuit pursued by the DOJ; and
- defense of multiple GSA Schedule IT contractors in a False Claim Act lawsuit brought by a competitor whistleblower.

As part of Jonathan's internal investigation practice, he was appointed in 2013 by the U.S. District Court for the Eastern District of Louisiana as the federal monitor over the New Orleans Police Department (NOPD) responsible for reviewing, assessing, and reporting publicly on the NOPD's compliance with a far reaching federal Consent Decree. He previously served as the Deputy Independent Monitor over the Metropolitan Police Department, a position created as a result of an agreement between the DOJ and the District of Columbia.

## Honors

Best Lawyers in America: Government Contracts, *Best Lawyers*, 2026

Thought Leaders Global Elite - Arbitration, *Lexology* (formerly *Who's Who Legal*), 2025

Thought Leaders Global Elite - Government - Government Contracts, *Lexology* (formerly *Who's Who Legal*), 2024-2025

Leading Lawyer, *Chambers USA*, 2014-2025

Washington D.C. Super Lawyers, *Super Lawyers*, 2014-2024

Government Contracts, *Legal 500*, 2016-2024

Leading Lawyer: Government Contracts, *Legal 500*, 2023-2025

Top Read Article Award for "Executive Order 14042: Survival Guide for Federal Contractors (An Analysis of What We Know, What We Think, and What We Don't Know About President Biden's COVID-19 Executive Order for Federal Contractor," 2022

Selected as a member of the PCI Board of Advisors

Appointed as federal monitor over the New Orleans Police Department by the U.S. District Court for the Eastern District of Louisiana

Served as Deputy Independent Monitor over the Washington, D.C. Metropolitan Police Department

Panel Participant, PCI Procurement Law Roundtable, November 28, 2018

Guest Lecturer, "Investigation, Collaboration, and Reform: A Case Study Of A Federal Consent Decree," *FBI National Academy*; Quantico, Virginia, 2018/2019

Selected to serve on the Section 846 Panel regarding *Procurement Through Commercial e-Commerce Portals* at public meeting hosted by GSA and OMB, January 9, 2018

## Articles

- Sheppard Mullin's Government Contracts Team Launches Revolutionary FAR Overhaul Tracker  
*Government Contracts & Investigations Blog*, 06.12.2025
- DOJ's Updated Enforcement Policy: A Game-Changer for Corporate America?  
*White Collar & Government Enforcement Blog*, 05.15.2025
- 8 Steps Companies Should Take After An Internal Investigation  
*Law360*, 06.04.2024
- Organizational Integrity Shorts: The Importance of Post-Investigation Activities  
*Organizational Integrity Group Blog*, 04.22.2024
- Organizational Integrity Shorts: Good Plans that go Awry or why we Conflate Bad Outcomes with Bad Decisions  
*Organizational Integrity Group Blog*, 04.02.2024
- Organizational Integrity Shorts: Don't Just Let the Dominoes Fall; Understand the Paths They Might Take  
*Organizational Integrity Group Blog*, 03.25.2024
- Organizational Integrity Shorts: The Science of Persuasion  
*Organizational Integrity Group Blog*, 02.16.2024
- Organizational Integrity Shorts: A Seat at the Table  
*Organizational Integrity Group Blog*, 07.19.2023
- Organizational Integrity Shorts: Understanding the Various Layers of a Targeted Compliance Program  
*Organizational Integrity Group Blog*, 07.12.2023
- A Note To Young Professionals: Spend Time With Your Family  
*DC Bar Blog*, 03.16.2023
- Organizational Integrity Shorts: Ethics & Compliance Program Funding  
*Organizational Integrity Group Blog*, 12.19.2022
- Organizational Integrity Shorts: Measuring The Efficacy Of Your Ethics & Compliance Program  
*Organizational Integrity Group Blog*, 12.07.2022
- Organizational Integrity Shorts: Let's Be Disciplined About Discipline  
*Organizational Integrity Group Blog*, 11.17.2022
- Organizational Integrity Shorts: Structure Matters  
*Organizational Integrity Group Blog*, 11.08.2022
- Organizational Integrity Shorts: Reality Based Ethics & Compliance Programs  
*Organizational Integrity Group Blog*, 11.02.2022
- Organizational Integrity Shorts: Everyone Benefits When An Ethics & Compliance Program Is Integrated Throughout An Organization  
*Organizational Integrity Group Blog*, 10.25.2022
- Organizational Integrity Shorts: Everyone Benefits When An Ethics & Compliance Program Is Integrated Throughout An Organization  
*Organizational Integrity Group Blog*, 10.19.2022
- EO 14042 Update 17.0 – Preview of Updated OMB Guidance  
*Government Contracts & Investigations Blog*, 10.17.2022

- Just When You Thought It Was Safe To Go Back In The Water . . . The 11th Circuit Revives Executive Order 14042  
*Government Contracts & Investigations Blog*, 09.13.2022
- DOJ's Renewed Focus On Corporate Ethics & Compliance Programs Highlights Importance Of Organizational Integrity  
*Organizational Integrity Group Blog*, 04.07.2022
- Executive Order 14042 – Update 15.0: U.S. District Court “Clarifies” Its Injunction Applies Only To The Vaccine Mandate  
*Government Contracts & Investigations Blog*, 01.25.2022
- Supreme Court Enjoins OSHA Emergency Temporary Standard; Keeps CMS Rule Alive  
*Government Contracts & Investigations Blog*, 01.18.2022
- Driving Cultural Change To Reduce Corporate Risk: Lessons Learned From The Field  
*Organizational Integrity Group Blog*, 01.13.2022
- Executive Order 14042 – Update 12.0: U.S. District Court Issues Nationwide Injunction  
*Government Contracts & Investigations Blog*, 12.08.2021
- What We Know And Don't About The Federal Court Order Enjoining EO 14042  
*Government Contracts & Investigations Blog*, 12.03.2021
- What We Know And Don't About The Federal Court Order Enjoining EO 14042 December 2021
- Five Key Takeaways For Colleges and Universities From the New Federal Vaccination Mandate  
*Government Contracts & Investigations Blog*, 10.29.2021
- Executive Order 14042 Survival Guide  
*Government Contracts & Investigations Blog*, 10.11.2021
- Executive Order 14042: Survival Guide for Federal Contractors  
10.06.2021
- Legal Corner: President Biden's COVID-19 Executive Order  
*The Coalition for Government Procurement*, 09.17.2021
- COVID-19 Oversight and Enforcement: President Biden's COVID Executive Order  
*Government Contracts & Investigations Blog*, 09.15.2021
- Legal Corner: What You Need to Know About the President's September 22 “Divisive Ideology” Executive Order  
*The Coalition for Government Procurement*, 11.06.2020
- Conduct a legal premortem to identify and mitigate risk before a crisis  
*CEP Magazine*, 08.2020
- Government oversight in the age of Covid-19  
*Off the Shelf Podcast*, 08.05.2020
- Using 'Prospective Hindsight' To Identify And Mitigate Risks During A Crisis  
*Organizational Integrity Group Blog*, 05.26.2020
- PREP Act Update: All NIOSH-Approved Respirators Now Are Covered Countermeasures Eligible for Immunity  
*Government Contracts & Investigations Blog*, 04.20.2020

- Seize The Day (and the PPE) – An Overview of State and Local Rules Governing the Possession and/or Sale of Personal Protective Equipment (“PPE”) during the COVID-19 Public Health Emergency  
*Government Contracts & Investigations Blog*, 04.14.2020
- Gifting Goods & Services to the U.S. Government in the Wake of the Coronavirus Outbreak  
*Government Contracts & Investigations Blog*, 04.01.2020
- COVID-19 Federal Contractor’s Survival Guide 2.0  
*Government Contracts & Investigations Blog*, 03.27.2020
- Families First Coronavirus Response Act: Face Mask Manufacturers and Distributors Protected from Liability for Coronavirus Deaths  
*Government Contracts & Investigations Blog*, 03.27.2020
- COVID-19 Federal Contractor’s Survival Guide  
*Healthcare Law Blog*, 03.13.2020
- Broad Defense Policy Restrictions Put Higher Ed At Legal Risk  
*Law360*, 01.30.2020
- Why the Health Care Industry Should Be Concerned About Section 889 of the 2019 National Defense Authorization Act  
*AHLA Weekly*, 01.17.2020
- The Long Reach Of Section 889 (aka the Anti-Huawei Rule)  
*The Coalition for Government Procurement; Friday Flash*, 12.06.2019
- “A Few Thoughts on DOJ’s Procurement Collusion Strike Force”  
*governmentcontractslawblog.com*, 11.25.2019
- “The True Impact of the Chinese Telecom Ban on Government Contractors”  
*governmentcontractslawblog.com*, 11.25.2019
- Summer 2019 Diversity & the Bar Magazine  
*Diversity & the Bar Magazine*, 45-51, Summer 2019
- INSIGHT: SWAT Team Training, Tactics Offer Lessons for Attorneys  
*Bloomberg Law*, 08.05.2019
- A Lawyer’s Special Weapons and Tactics  
*Sheppard Mullin’s Government Contracts & Investigations Blog*, 07.31.2019
- From Bourbon Street To The Board Room: Eight Aids To Sustaining Reform  
*Ethisphere.com*, 06.25.2018
- Multiple Award Schedule Protests  
Government Contracts Alert (James McCullough, Anne Perry, Jonathan S. Aronie)  
06.01.2018
- Surprise, Surprise, Congress Does Listen – Well, Kind Of  
*Government Contracts & Investigations Blog*, 11.15.2017
- Change Is Upon Us: An Analysis of the Section 801 COTS Provisions of the 2018 NDAA  
*Coalition for Government Procurement*, 07.07.2017
- Change Is Upon Us: An Analysis of the Section 801 COTS Provisions of the 2018 NDAA  
*Government Contracts & Investigations Blog*, 06.28.2017

- House Armed Services Committee Takes Aim at GSA with Proposed Legislation  
*Government Contracts & Investigations Blog*, 05.30.2017
- "Do one thing every day that scares you." –Eleanor Roosevelt  
*The Federal Lawyer*, 09.2016
- Weighing The Pros And Cons Of GSA Transactional Data Rule  
*Law360*, 07.27.2016
- Price Reductions Are Dead; Long Live Price Reductions  
*Government Contracts & Investigations Blog*, 07.26.2016
- As GSA FAS Struggles to Reinvent Itself, Contractors Suffer  
*Government Contracts & Investigations Blog*, 07.30.2015
- I'm Not Dead Yet (Or: A Brief Look at the Future of the Price Reductions Clause in Light of GSA's Proposed Transactional Data Reporting Rule)  
*Government Contracts & Investigations Blog*, 03.24.2015
- "Incomplete, Inaccurate, and Unverifiable: An Evening with the OIG's Recent Audit Report on GSA's Administration of Contractor Team Arrangements," October 10, 2014
- "Common Sense Prevails Once Again: District Court FCA Ruling Serves As Reminder That Whistleblowers Need to Prove Recklessness Too," *governmentcontractslawblog.com*, May 30, 2013
- "Law Firm Leader Q&A: Sheppard Mullin's Lucantonio Salvi and Jonathan Aronie," *The National Law Journal/Legal Times*, April 11, 2013
- "What Does 2013 Have In Store for Government Contractors and Their Lawyers?" *San Diego Business Journal*, February 1, 2013
- "What Happens In Vegas Doesn't Seem To Stay In Vegas: A Different Take on GSA's Recent Woes," *governmentcontractslawblog.com*, October 24, 2012
- Co-Author with C.M. Loveland, "Federal Courts Begin to Lose Patience With Opportunistic Relators," *The Coalition for Government Procurement Far and Beyond Blog*, May 23, 2012
- "Case Study: Sandager V. Dell Marketing," *Law360*, May 17, 2012
- "Another U.S. District Court Follows The Lead Of The D.C. Circuit In Addressing The "First-To-File Bar" Circuit Split And Pushes Back Against An Opportunistic Relator," *governmentcontractslawblog.com*, May 14, 2012
- "From Attestation Reviews To Examinations: The GSA OIG Expands The Scope Of Its Pre-Award Audits," *governmentcontractslawblog.com*, April 18, 2011
- "Did A Butterfly Just Flap Its Wings? The Potential Industry-Wide Consequences of the SBA's Recent Suspension Of A Premier IT Contractor," *governmentcontractslawblog.com*, October 7, 2010
- "Finally, A Ruling That Applies Some Common Sense To The False Claims Act," *governmentcontractslawblog.com*, May 12, 2010
- "When Does A Free Item NOT Fall Below The Micro-Purchase Threshold?" *governmentcontractslawblog.com*, May 12, 2010
- "The First 100 Days," *governmentcontractslawblog.com*, March 19, 2009
- "Regulatory Relay," *The Deal*, December 15, 2008
- "Conquering Uncertainty in an Indefinite World: A Survey of Disputes Arising Under IDIQ Contracts," *Public Contract Law Journal*, May 27, 2008

- "The Eagle and the Arrow," *Federal Computer Week*, May 12, 2008
- "Aronie: The Danger of Discounts," *Federal Computer Week*, November 5, 2007
- "FAR Proposes Mandatory Contractor Codes of Ethics and Business Conduct," *governmentcontractslawblog.com*, September 20, 2007
- Co-Author with M.W. Kipa, "Changing Answers to a Longstanding Test Question (or what the new T&M rule means to us)," *Off the Shelf*, January 2007
- "Multiple Award Maze," January 12, 2007
- Co-Author, "It's All About the Rules," *Security Management*, November 2006
- "The Profit Margin: GSA's Inspector General Squeezes Profit Margins of Vendors Selling Services Under Schedule Contracts," *Federal Computer Week*, July 31, 2006
- "Set a rouge to catch a rogue - why Canada should think before following in the United States' footsteps," *Summit*, June, 2006
- "Keep GSA Schedules Humming," *Federal Computer Week*, March 20, 2006
- "In Search Of A Better Audit-A Proposal For Instilling Greater Consistency And Transparency In The GSA IG Audit Process," *The Government Contractor*, February 15, 2006
- "Don't be a target: Using the False Claims Act as a weapon has moved to the GSA schedules," *Federal Computer Week*, November 7, 2005
- "That's 'Dee' To My Friends," *Federal Computer Week*, July 11, 2005
- Co-Author with J.W. Chierichella, "Image is Everything – Never Forget Contract Compliance," Chapter Five, *The Secrets of Schedule Sales Success*, Xlibris, 2005
- "Foolish Consistency, Some people hide behind the 'this is the way we always do it' shield," *Federal Computer Week*, April 18, 2005
- "Paying the Subcontractors," *Federal Computer Week*, February 21, 2005
- "The Lesson of Time," *Federal Computer Week*, December 6, 2004
- Contributing Author, "Service Contracting: An Integrated Approach," National Contract Management Association, 2004 (book)
- "The Simple Made Complex," *Federal Computer Week*, August 23, 2004
- "Contractors' Thorny Position," *Federal Computer Week*, June 28, 2004
- "Defining Small by Committee," *Federal Computer Week*, April 19, 2004
- "Gone In 60 Seconds," *Federal Computer Week*, February 23, 2004
- "Selling to Prime Contractors Under the Multiple Award Schedule Program," *Off the Shelf*, Vol. XXX, No. 2, February 2004
- "Learning from the Past," *Federal Computer Week*, January 26, 2004
- "A Controversial Clause," *Federal Computer Week*, November 17, 2003
- "See You In Court," *Federal Computer Week*, October 13, 2003
- "Discussing Debarment," *Federal Computer Week*, September 9, 2003
- "Fudging on Fees," *Federal Computer Week*, August 25, 2003

- "Advice to Contractor: Be Compliant," *Federal Computer Week*, July 28, 2003
- "Advice and Appeals," *Federal Computer Week*, June 23, 2003
- "No Guarantees," *Federal Computer Week*, May 26, 2003
- Co-Author with J.J. McCullough, "Survey of Recent MAS Protest Decisions," *Off the Shelf*, May 2003
- "Small-Business Confusion," *Federal Computer Week*, April 14, 2003
- "The SARA Clause," *Federal Computer Week*, March 17, 2003
- Co-Author with J.W. Chierichella, "Cooperative Buying Overdue," *Federal Computer Week*, February 24, 2003
- "Effective Selling under GSA's Multiple Award Schedule Program," *Insight*, May 2002
- Co-Author with J.W. Chierichella and A.J. Pafford, "The Baby and the Bathwater - Procurement Policy Gone Wrong," *Government Contract Audit Report*, Spring 2002
- "A Section 508 Survival Guide," *Off The Shelf*, Vol.26, No.8, (Special Section), September 2001
- Co-Author with J.J. McCullough and A.J. Pafford, "Section 508 Accessibility: The 'Undue Burden' Exception," *Contract Management*, August 2001
- Co-Author with J.J. McCullough and A.J. Pafford, "The New Section 508 Accessibility Rules: Threshold Compliance Issues for Both Federal Agencies and Contractors," *Federal Contracts Report*, Vol. 75, No. 21 , May 22, 2001
- Co-Author with J.J. McCullough, "Feature Article: Final FAR Rules Governing EIT Accessibility Answer Some Questions, Raise Others," *Government Contracts Alert*, April 30, 2001
- Co-Author with J.W. Chierichella, "Unwary Rabbits Beware: IDIQ Means Never Having to Say You're Sorry," *Government Contract Audit Report*, February 2001
- Co-Author with J.W. Chierichella, *Developments in Administrative Law and Regulatory Practice 1999-2000*, ABA Section of Administrative Law and Regulatory Practice, Public Contracts and Procurement, February 2001
- Co-Author with J.W. Chierichella and A. Skowronek, *Domestic & Foreign Product Preferences*, Briefing Papers, Second Series, December 2000
- Co-Author with J.W. Chierichella and J.J. McCullough, "When is Information Confidential? The Government and Courts' Ongoing Tug-of-War over FOIA's Exemption 4 Leaves Contracts Professionals in a Bind," *Contract Management*, November 2000
- Co-Author with J.W. Chierichella and J.J. McCullough. "The Government's Assault of FOIA Exemption 4: Do You Know Where Your Data Are?" *Off The Shelf*, October 2000
- Co-Author with W.H. Taft IV, "Feature Comment: Understanding DSCA's New FMF Guidelines," *The Government Contractor*, August 30, 2000
- Co-Author with J.J. McCullough, "Access Board Issues Draft Regulations Implementing Section 508," *Government Contracts Alert*, April 30, 2000
- Co-Author with J.J. McCullough, "Check or Checkmate? OFPP's Recent Decision Affirming the Legality of GSA's Post-Award Audit Clause," *Contract Management*, December 1999
- Co-Author with J.J. McCullough, "GSA Multiple Award Schedule at the Crossroads: OFPP Affirms Legality of Examination of Records and Price Adjustment Clauses," *Government Contracts Alert*, October 29, 1999

- "Multiple-Award Schedule Contracts: The Good, the Bad, the Ugly," *Washington Technology*, August 30, 1999
- "Open Market, Insert Foot," *Federal Computer Week*, August 30, 1999
- "The Dark Side Revisited: A Few Thoughts on GEIA's Petition to the OFPP," *Off the Shelf*, July 1999
- Co-Author with J.W. Chierichella, "Disputing a Commercial KO," *Legal Times*, April 26, 1999
- "Ethics/Compliance Programs for Government Contractors: An Idea of Biblical Proportions," *Off the Shelf*, December 1998
- "GSA's MAS Program: Look Before You Leap," *Federal Computer Week*, August 10, 1998
- Co-Author with J.W. Chierichella, "GSA IG Audits—You Can't Afford to Be Unprepared," *Off the Shelf*, August 1998
- "GSA's Revised MAS IT Solicitation—It's Not Quite Commercial," *National Contract Management Association On Line Magazine*, May 15, 1998
- "Solid Footing for D.C. Real Estate," *The Washington Lawyer*, November/December 1997

## Books

- Co-Author, *GSA Schedule Handbook*, All Editions, Thomson West, 2008-2024
- Editor, *Cloud Computing Legal Deskbook*, 2013 Edition, Thomson Reuters Westlaw, 2013
- Co-Author and Chapter Editor, *Guide to the Mandatory Disclosure Rule: Issues, Guidelines, and Best Practices*, American Bar Association, January 2010
- Co-Author, *Multiple Award Schedule Contracting*, First, Second and Third Editions, Thomson West and Xlibris Corporation, 2002, 2006, 2009-2017

## Public Interest Articles

- "Buy-In Is Irrelevant When It's Just A Better Way: One Reason Why NOPD's Novel Police Peer Intervention Training Program Is Taking Off," *The Community Policing Dispatch* e-newsletter, June 2018
- "Keeping Each Other Safe; An Assessment of The Use of Peer Intervention Programs to Prevent Police Officer Mistakes and Misconduct, Using New Orleans' EPIC Program As A Potential National Model," *SAGE Publication's Police Quarterly*, June 9, 2017
- "An EPIC Idea by NOPD: A New Model for Ethical Policing," *The Police Chief Magazine*, November, 2016
- "A Look at NOPD's Innovative and Career-Saving Peer Intervention Program," *Subject to Debate - Police Executive Research Forum Newsletter*, September, 2016

## Media Mentions

Federal monitor: NOPD must continue consent decree-era reforms  
*WWL News*, 11.20.2025

From the Big Easy to the Big Ten, and Beyond  
*University Business*, 03.14.2019

## Speaking Engagements

"Part 2: Understanding the Impact of the DEI Executive Orders for Federal Contractors," The Coalition for Common Sense in Government Procurement, February 20, 2025

"Understanding the Impact of the DEI Executive Orders for Federal Contractors," The Coalition for Common Sense in Government Procurement, January 30, 2025

"ABLExR: Incorporating Virtual Reality into the Active Bystandership for Law Enforcement (ABLE) Training," The National Organization of Black Law Enforcement Executives Training Conference, August 10, 2024

"Key Trends in Audits and Investigations," Federal News Network, June 10, 2024

Speaker, "Active Bystandership: Applications for Criminal Justice Agencies – Justice Clearinghouse," May 3, 2022

Speaker, "Rio Grande Chapter: Hot Topics: E014042 and Russia Sanctions," NCMA Rio Grande, April 26, 2022

Speaker, "Dialogues on Racial Justice Series: Law Enforcement in the United States," Federal Bar Association, April 14, 2022

Speaker, "Feeling a Little Vaccine Mandate Whiplash?" The Coalition for Government Procurement, December 17, 2021

Speaker, "Fall Training Conference – What's Next for the Business of Government?" The Coalition for Government Procurement, November 17, 2021

Speaker, "Procurement Fraud 2020 Virtual All Member Fall Training Conference: Focusing on the Business of Government," The Coalition for Government Procurement, December 4, 2020

Panelist, "Focusing on the Business of Government: Healthcare Panel," The Coalition for Government Procurement 2020 Virtual All Member Fall Training Conference, November 18, 2020

Panelist, "Focusing on the Business of Government: Legal Panel," The Coalition for Government Procurement 2020 Virtual All Member Fall Training Conference, November 17, 2020

Speaker, "Annual Convention of the American Psychological Association," American Psychological Association, August 8, 2020

Speaker, "Federal Contractor's COVID-19 Survival Guide," The Coalition for Government Procurement Webinar, March 19, 2020

Co-presenter with Dr. Joel Dvoskin, et al., "Using Psychology To Reform A Complex Organization," American Psychology-Law Society Annual Conference, March 2020

Speaker, "Procurement Collusion Strike Force Webinar," The Coalition for Government Procurement Webinar, January 8, 2020

Speaker, "Procurement Collusion Strike Force Webinar," Public Contracting Institute Webinar, December 11, 2019

Speaker, "Academy Structures: Paramilitary vs. Academic," Inaugural National Symposium on Police Academies and Training, Georgetown University Law Center, October 7-8, 2019

"Section 846 & Schedules Modernization," Off the Shelf, *Federal News Network Radio*, January 28, 2019

Featured Speaker, New Orleans Regional Leadership Institute, New Orleans, Louisiana, December 12, 2018

Panelist, Corporate Compliance Roundtable, Duke University School of Law, November 16, 2018

Speaker, "Fun With The FAR," PCI Annual CLE, Washington, D.C., November 2018

Panelist, "Improving Policing Through Front End Accountability," The 24th Annual Conference of the National Association for Civilian Oversight of Law Enforcement, The Vinoy Renaissance, St. Petersburg, Florida, September 30- October 4, 2018

Panelist, "Legal Compliance and Policy Considerations," The Coalition for Government Procurement's e-Commerce Forum, CGI Innovation Center, Arlington, Virginia, April 3, 2018

"Diversity and Inclusion: From Rhetoric to Reality," 11th Annual Conclave on Diversity in the Legal Profession, Louisiana State Bar Association, March 9, 2018

"Police Peer Intervention Seminar," Police for Tomorrow Fellowship Program, Georgetown University Law Center, February 8, 2018

"Surprise, Surprise, Congress Does Listen – Well, Kind Of . . . A discussion of NDAA Section 846's Online Marketplace Provisions," The Coalition for Government Procurement Webinar, November 30, 2017

"FUN with the FAR Season 5," Webinar, November 29, 2017

"Advanced Issues in Schedule Contracting," Federal Publications Seminars, Sterling, Virginia, October 25-26, 2017

"Transactional Data Reporting, NDAA & More," Off the Shelf, Federal News Radio, August 15, 2017

"Section 801 Alert!" Amtower Off Center, Federal News Radio, August 6, 2017

"The First 112 Days: The FAR, e-Commerce, and New Acquisition Priorities," Coalition For Government Procurement Spring Conference Legal Panel, Falls Church, Virginia, May 11, 2017

"GovCon Risk Avoidance," Minneapolis, Minnesota, May 10, 2017

"What's New In Commercial Items Contracting," Washington, D.C., May 9, 2017

Speaker, "Promoting Ethics & Compliance Through Peer Intervention," Annual Meeting of the International Association of Chiefs of Police / Civil and Human Rights Committee Annual Meeting, Alexandria, Virginia, April 3, 2017

Speaker, "Consent to Change: The Impact of New Orleans's Consent Decree on its Police," American Society of Criminology's 72nd Annual Meeting Policy Panel, New Orleans, Louisiana, November 16, 2016

Speaker and Panelist, Implementation of Police Department Consent Decrees: Working Together Toward Institutional Change Conference, Tarleton State University, Texas, November 4-5, 2016

Speaker, "Transactional Data," The Coalition for Government Procurement Webinar, July 14, 2016

"What Transition Means For Your Federal Business Opportunities," The Coalition for Government Procurement Spring Training Conference, Falls Church, Virginia, April 28, 2016

Speaker, "Meet the MASTers," Public Contracting Institute's monthly virtual classes, 2015-2016

Moderator, "A Bridge Over Troubled Waters: Hot Topics in Commercial Item Contracting," ABA Section of Public Contract Law Conference, Charleston, South Carolina, November 13, 2015

"Living in a Regulated World - Understanding, Complying With, and Even Benefiting From Government Contract Regulations," 54th Annual National Seminar on Government Contracts, St. Paul, Minnesota, September 17, 2015

"Advanced Issues In Multiple Award Schedule Contracting," Federal Publications Seminar, Hilton Head Government Contracts Week, South Carolina, July 22, 2015

"Mergers & Acquisitions and Aerospace & Defense Forum," Hosted by Sheppard Mullin and KippsDeSanto, June 3, 2015

"Mandatory Disclosure Rule Update," with former Inspector General, The Honorable Brian Miller, NCMA Tyson's Chapter, June 24, 2014

"MAS Contract Compliance and the 5th Anniversary of the Mandatory Disclosure Rule," The Coalition for Government Procurement, Tysons Corner, Virginia, February 5, 2014

"What's ahead for GSA's MAS program?" Off the Shelf, Federal News Radio, December 17, 2013

"Advanced Issues in Multiple Award Schedule Contracting," Federal Publications Seminars, Washington, D.C., October 23-24, 2013

"Advanced Issues in Multiple Award Schedule Contracting," Federal Publications Seminars, Sterling, Virginia, June 12-13, 2013

"Everything You Always Wanted To Know About Government Contracts Compliance In Five Easy Slides," SIA Government 2013 Summit, Washington, D.C., June 4, 2013

"Recent Developments in Case Law and Regulation," The Coalition for Government Procurement 2013 Spring Conference, Arlington, Virginia, April 17, 2013

"GSA Schedules, IG Audits, and more," Off the Shelf, Federal News Radio, March 26, 2013

"Legal Aspects of Government Contracting," Fairfax County Economic Development Authority Presents Procurement Academy, McLean, Virginia, February 20, 2013

"The Mandatory Disclosure Requirements," Federal Publications Seminars, Washington, D.C., October 26, 2012

"The Nuts and Bolts of the GSA/VA MAS Ordering Procedures," The Coalition for Government Procurement 2012 Fall Conference, Arlington, Virginia, October 24-25, 2012

"Advanced Issues in Multiple Award Schedule Contracting," Federal Publications Seminars, Washington, D.C., October 24-25, 2012

"The More Things Change, The More They Stay The Same, Or How I Learned To Stop Worrying And Love Government Contracts," Annual Law Conference, Charleston, South Carolina, October 18, 2012

"Legal Update: Recent Development in Case Law and Regulation (aka The Rogers)," The Coalition for Government Procurement 2012 Spring Conference, Falls Church, Virginia, April 26-27, 2012

"Government Contracting Compliance Pitfalls & How to Avoid or Overcome Them," MAPI Government Contracts Council Meeting, New Orleans, Louisiana, April 26-27, 2012

"Bid protests," Off the Shelf, Federal News Radio, April 17, 2012

"Advanced Issues in Multiple Award Schedule Contracting," Federal Publications Seminars, Las Vegas, Nevada, March 7-8, 2012

"The Innovation Locomotion," GSA's Facilities Maintenance and Hardware Acquisition Center 13th Annual Industry Event, St. Louis, Missouri, February 28, 2012

"Standing Clear of the Third Rail: A Few Reminders About the Importance of Compliance," Alliance for Quality Business Solution Training Conference and Partnership Meeting, Fort Worth, Texas, February 22, 2012

"Four Eyes, Two Views, One Truth—Perspectives on the Myths and Realities of GSA Schedule Audits," The Coalition for Government Procurement 2011 Fall Conference, Arlington, Virginia, October 28, 2011

"The Mandatory Disclosure Requirements," Federal Publications Seminars, Washington, D.C., October 28, 2011

"Breaking down Federal Supply Schedules," Off the Shelf, Federal News Radio, June 14, 2011

"Legal Update: Recent Development in Case Law and Regulation," The Coalition for Government Procurement 2011 Spring Conference, Arlington, Virginia, March 17, 2011

"Government Contracts Compliance," GSA Greater Southwest Acquisition Center, Alliance for Quality Business Solutions, "Be Ahead of the Game: Posturing for Success and Future Sustainability," Fort Worth, Texas, February 8-10, 2011

"Mandatory Disclosure Rule Update," The Aerospace General Counsel's Group, Kiawah, South Carolina, November 4, 2010

"The Mandatory Disclosure Requirements," Federal Publications Seminars, Washington, D.C., October 27-29, 2010

"Government Contracting 101: The Risks of Having Uncle Sam as a Customer," Third Thursday Emerging Company Webinars, August 19, 2010

"Is the GSA schedule price reduction clause necessary?" Federal News Radio, August 3, 2010

"Advanced Issues in Multiple Award Schedule Contracting: Compliance, Audits and Risk Avoidance," Federal Publications Seminars, Arlington, Virginia, June 15-16, 2010

Co-Taught with Larry Allen, "GSA Schedule Contracting: How to Keep More of the Money That You Make," GSA Expo 2010, Orlando, Florida, May 2010

"What the GTSI suspension means for government contractors," Federal News Radio, March 6, 2010

"Contractor Mandatory Disclosure," Federal Offices of Inspectors General (OIG) Roundtable, Arlington, Virginia, November 13, 2009

"REWARD How Do You Keep More of What You Make?" The Coalition for Government Procurement 2009 Conference, November 4, 2009

"To Disclose or Not Disclose - That is the Question," Greater Southwest Acquisition Center's Alliance for Quality Business Solutions Training Conference & Partnership Meeting, October 28, 2009

"Advanced Issues in Multiple Award Schedule Contracting: Compliance, Audits and Risk Avoidance," Federal Publications Seminars, Washington, D.C., October 21-22, 2009

"Advanced Issues in Multiple Award Schedule Contracting: Compliance, Audits and Risk Avoidance," Federal Publications Seminars, Huntsville, Alabama, September 22-23, 2009

"The FAR Mandatory Disclosure Rule: What Have We Learned Since Dec 12th?" 48th Annual National Seminar on Government Contracts, September 16, 2009

"Advanced Issues in Multiple Award Schedule Contracting," Federal Publications Seminars, Arlington, Virginia, June 16, 2009

"Compliance: Not a Contract Option," Federal News Radio, May 12, 2009

"Good Governance," 2009 Public Procurement Conference of the Americas, April 27-29, 2009

"Contractor Business Ethics Compliance Program and Disclosure Requirements," Federal Publications One Day Seminar, March 10, 2009

"Contractor Business Ethics," Compliance Program Workshop, December 16, 2008

"Understanding Your Obligations Under The New FAR Mandatory Disclosure Rule," Thomson Reuters Webcast, December 8, 2008

"I Owe The Government How Much?!?" The Coalition for Government Procurement 2008 Fall Conference, Arlington, Virginia, October 22, 2008

"Legal Forecast: How Will The New Regs Affect Your Business," The Coalition for Government Procurement 2008 Spring Conference, McLean, Virginia, May 28, 2008

"Growing Your Government Business Without Losing Your Legal Shirt," GSA Expo, Anaheim, California, April 2008

"E-mail - Life and Liability with an Unforgiving Send Key," The Coalition For Government Procurement Premier Partner Luncheon, December 13, 2007

"Teaming Agreements and Advanced Subcontracting," Washington, D.C., December 12, 2007

"E-mail - Life and Liability with an Unforgiving Send Key," NCMA, November 12, 2007

"Advanced Issues in Multiple Award Schedule Contracting," NCMA 26th Annual Government Contract Management Conference, Bethesda, Maryland, November 8, 2007

"Five Key Areas of GSA Schedule Contracting," NCMA Rio Grande Annual "Nuts, Bolts, and Beyond" Conference, Kirtland Air Force Base, October 24, 2007

Moderator, "Kickbacks, Bribes, OCIs & Other Procurement Integrity Violations: Staying in Line with the Government's Ethical Requirements," ACI National Forum on Government Contracts Litigation and Investigations, Washington, D.C., October 23, 2007

"Negotiating With Your Contracting Officer," The Coalition for Government Procurement Premier Partner Quarterly Conference, Washington, D.C., October 2, 2007

"Advanced Issues in Multiple Award Schedule Contracting," Federal Publications Seminars, Washington, D.C., September 17-18, 2007

"Teaming Agreements and Advanced Subcontracting," Las Vegas, Nevada, September, 2007

"Complying With The Ts & Cs of Your Contract," Dallas, Texas, July 3, 2007

"From The CGP Balcony: An Irreverent Procurement Update," The Coalition For Government Procurement 2007 Spring Conference, June 21, 2007

"Advanced Issues in Multiple Award Schedule Contracting," Las Vegas, Nevada, June 12, 2007

"Government Contracts in M&A Due Diligence: Caveat Emptor et Vendor," ACC San Francisco Bay Area Chapter, May 9-10, 2007

"The Trade Agreements Act (Why All The Fuss?)," Bearing Specialists Association 2007 Convention, Marco Island, Texas, May 4, 2007

"Advanced Issues In Multiple Award Schedule Contracting," NCMA's World Congress, Dallas, Texas, April 24, 2007

"GSA Schedule Contracting - The More Things Change, The More They Stay The Same," NCMA's World Congress, Dallas, Texas, April 24, 2007

"Surviving a Government Audit," National Forum on Government Contracting Compliance for Commercial Companies, Washington, D.C., March 28, 2007

"Foreign Contractors and the U.S. Federal Procurement System," Washington, D.C., June 20, 2006

"Advanced Issues in Multiple Award Schedule Contracting," Federal Publications Seminars, Washington, D.C., June 6-7, 2006

"GSA Multiple Award Schedule Contracting: What You Don't Know CAN Hurt You," The Huntsville Chapter of National Contract Management Association, May 4, 2006

"Tales from the Dark Side - Government Contractors Horror Stories and Lessons We Can Learn From Them," Security Institute Program - The Government Security Market, Washington, D.C., April 25, 2006

"Government Contract Terms and Conditions: Comply or Die," GSA Facilities and Maintenance Center's 2006 Industry Day, March 28, 2006

"Case Studies of What To Do & What Not To Do in Government Contracting," The Coalition for Government Procurement 2005 Fall Conference, Arlington, Virginia, November 9, 2005

"The Inside Scoop on Selling to the Government Through the GSA Schedule: How to Drive Revenue While Minimizing Risk," Ingram Micro/GovEd Alliance Fall 2005 Invitational Conference, Santa Ana, California, November 2-4, 2005

Government Procurement Conference of the Americas, Atlanta, Georgia, November 2, 2005

"University of Minnesota 44th Annual National Seminar on Government Contracts," Saint Paul, Minnesota, October 26-28, 2005

"The False Claims Act: It's Not Just for Defense Contractors Anymore," The Coalition for Government Procurement Premier Partner Quarterly Seminar, Washington, D.C., October 21, 2005

"The Federal False Claims Act: Bringing Your Competitors, Whistleblowers, and the Federal Government Together to Sue You," ACC-A San Francisco Bay Area Chapter, San Francisco, California, September 29, 2005

"Post-Award Audits, Scope Reviews & Contract Compliance: Is This Any Way To Treat A Contractor?" The Coalition for Government Procurement, Arlington, Virginia, June 2005

"The Fun is Just Beginning," NCMA, Fairfax, Virginia, June 2005

"I May Have My MAS- Now What?" GSA Expo 2005, May 24, 2005

"GSA Schedule T&Cs: Comply or Die," NCMA World Congress 2005, Phoenix, Arizona, April 2005

"Advanced Issues in Multiple Award Schedule Contracting," Federal Publications Seminars, Las Vegas, Nevada, December 1-2, 2004

Ingram Micro 2004 GovEd Alliance Conference November 3-4, 2004

Moderator, "Legal Issues in Cross Border Government Contracting," First Annual Hemispheric Government Procurement Conference, Vancouver, British Columbia, Canada, November 16-17, 2004

"Advanced Issues in Multiple Award Schedule Contracting," Federal Publications Seminars, Washington, D.C., November 8-9, 2004

"GSA Multiple Award Schedule – Realizing Benefits, Minimizing Risks," Ingram Micro 2004 GovEd Alliance Invitational, Las Vegas, Nevada, November 2004

Keynote Speaker, "The Government Marketplace," Greensboro, North Carolina, August 25, 2004

"Riding the Homeland Security Bandwagon – Part II," The Security Institute, Washington, D.C., July 27, 2004

"Secrets of Schedules Success," GSA Expo, Orlando, Florida, May 10, 2004

"Government Contracting: Recognizing the Benefits While Avoiding the Pitfalls," National Contract Management Association World Congress, Orlando, Florida, April 26, 2004

"Riding the Homeland Security Bandwagon: A Look at the Benefits and Risks of Contracting with the Federal Government," The Security Institute, Washington, D.C., February 4, 2004

"When Bad Things Happen to Good People," The Coalition for Government Procurement 2004 Spring Conference

"Understanding Bid Protests," The Coalition for Government Procurement Premier Partner Event, Washington, D.C., September 10, 2003

"Contract Compliance, Federal Audits, and the Civil False Claims Act," National Contract Management Association, Washington, D.C., June 14, 2003

"Secrets of Schedules Success," GSA Expo, San Antonio, Texas, May 6, 2003

"Contract Compliance: A View from Private Practice Attorneys," The Coalition for Government Procurement 2003 Winter Seminar, Arlington, Virginia, January 30, 2003

"Suspensions, Audits, Contract Compliance, and More," The Coalition for Government Procurement 2002 Fall Conference, Washington, D.C., October 23, 2002

"Multiple Award Schedule Contracting," National Contract Management Association, World Congress, Long Beach, California, July 24, 2002

"Government Contracts for the Non-Government Contracts Lawyer," Santa Clara County Bar Association, Santa Clara, California, June 13, 2002

“Teaming Agreements: The Good, The Bad and The Ugly,” National Contract Management Association South Bay Chapter, Los Angeles, California, November 14, 2000

## Events

Part 4: Understanding the Impact of the DEI Executive Orders for Federal Contractors  
Webinar, 10.22.2025

Spring Training Conference: The New Federal Market  
The New Federal Market: The Return of the Rogers  
Fairview Park Marriott, Falls Church, Virginia, 06.26.2025

Part 3: Understanding the Impact of the DEI Executive Orders for Federal Contractors  
04.22.2025

ACC NCR The Latest on the Federal Contractor Vaccine Mandate  
03.16.2022

Federal Contractor Vaccine Mandate Executive Order Webinar  
Webinar, 09.30.2021

Procurement Fraud  
2020 Virtual All Member Fall Training Conference: Focusing on the Business of Government  
12.04.2020

Interim FAR Rule Covering Part B of Section 889  
The Coalition for Government Procurement Webinar  
07.23.2020

Part Two of the Federal Contractor's COVID-19 Survival Guide  
04.02.2020

Federal Contractor's COVID-19 Survival Guide  
Webinar, 03.19.2020

Section 889 Webinar  
02.05.2020

2019 EPIC Conference  
Loyola University New Orleans - College of Law, June 20-21, 2019

GSA Section 889 Industry Engagement Meeting  
11.06.2019

The Coalition for Government Procurement's 2019 Spring Training Conference  
05.16.2019

Careers in White Collar Practice and Corporate Compliance  
Duke School of Law, 11.16.2018

Fall Corporate Compliance Roundtable  
Duke School of Law, 11.16.2018

## Podcasts & Webinars

NOPD Consent Decree Monitoring Team Public Meeting March 7, 2023  
03.07.2023

Nota Bene Episode 153: Organizational Integrity in the Post-Pandemic Enforcement Environment with Jonathan Aronie and Joseph Jay (Winter Repeat)  
11.24.2022

Section 889 Part B  
07.23.2020

Nota Bene Episode 84: Organizational Integrity in the Post-Pandemic Enforcement Environment with Jonathan Aronie and Joseph Jay  
06.03.2020

Nota Bene Episode 59: Organizational Integrity and Solving Reputational Threat with Jonathan Aronie, David Douglass, and Joseph Jay  
11.20.2019

Nota Bene Episode 8: Eight Lessons to Lasting Corporate Reform with Jonathan Aronie  
10.24.2018

## Practices

Governmental

Organizational Integrity Group

White Collar Defense and Investigations

Bid Protests

Buy American

Claims

Contract Cost Accounting

ESG and Sustainability

Exports and Export-Related Controls

False Claims Act

Foreign Corrupt Practices Act (FCPA)

Government Contracts

GSA Multiple Award Schedule Contracting

Intellectual Property Rights Under Government Contracts

National Security

## Industries

Aerospace, Defense & Government Services

Automotive

ESG and Sustainability

Food and Beverage

Healthcare

Retail, Fashion & Beauty

## Education

J.D., Duke University, 1993

B.A., Brandeis University, 1990, *with honors*

## Clerkships

Law clerk to the Honorable Patricia A. Wynn, District of Columbia Superior Court. During this one-year clerkship, Jonathan divided his time between the court's civil division and juvenile criminal division.

## Admissions

District of Columbia

Maryland