



→ Katie A. Calogero

Special Counsel

2099 Pennsylvania Avenue, N.W.
Suite 100
Washington, DC 20006-6801

T: +1.202.747.2317

F: +1.202.747.3907

kcalogero@sheppardmullin.com

Katie Calogero is special counsel in the Governmental Practice in the firm's Washington, D.C. office.

Areas of Practice

Katie represents clients of all sizes in a broad range of government contracts and international trade matters. Her practice includes:

- prosecuting and defending pre- and post-award bid protests before the Government Accountability Office (GAO), the U.S. Court of Appeals for the Federal Circuit, the U.S. Court of Federal Claims (COFC), federal government agencies and state and local administrative entities;
- representing government contractors in disputes with the federal government, including claims under the Contract Disputes Act (CDA) before the COFC and appeals of contracting officer final decisions to the Armed Services Board of Contract Appeals (ASBCA) and the Civilian Board of Contract Appeals (CBCA);
- conducting internal investigations relating to various government contracting issues and defending clients in Department of Justice (DOJ) and inspector general investigations;
- advising clients in the negotiation of teaming and subcontracting agreements and prime-subcontractor disputes and on issues of small business subcontracting compliance;
- advising clients regarding cost allowability issues and compliance with the Cost Accounting Standards (CAS);
- advising clients on federal procurement compliance issues, including business ethics, organizational conflicts of interest, gifts and gratuities and mandatory disclosure rules; and
- representing clients in anti-dumping and countervailing duty matters, scope review requests, new shipper reviews and circumvention proceedings before the Import Administration and the U.S. Court of International Trade.

Katie is also an active member of the American Bar Association Section of Public Contract Law. She serves as the Vice-Chair of the Accounting, Cost and Pricing Committee and the Young Lawyers Committee. She recently helped coordinate a panel on hot topics surrounding insurance coverage issues that are unique to government contractors and a separate panel on how to quantify government contract claim damages. She also frequently authors articles for the firm's Government Contracts, Investigations and International Trade blog on emerging issues in government contracts cost accounting.

Honors

Best Lawyers: Ones to Watch, *Best Lawyers*, 2026

Named Rising Star in the 2014-2021 editions of *Washington DC Super Lawyers*

Experience

Bid Protest Experience:

- Successfully represented Deloitte Consulting LLC in a GAO bid protest challenging the Defense Health Agency's award of a \$53.5 million contract to PricewaterhouseCoopers for process improvement and integration services for the Military Health System (Deloitte Consulting, LLP; Booz Allen Hamilton, Inc.; CALIBRE Systems, Inc., B-411844, et al.).
- Successfully defended a bid protest challenging the Army Corps of Engineers' award of an \$8 million contract for environmental remediation services (EA Engineering, Science, and Technology, Inc., B-411967.2, et al.).
- Successfully defended a bid protest challenging the Department of Energy's award of a \$130 million contract to manage and operate the Transuranic Waste Processing Center (Aerostar Perma-Fix TRU Services, LLC, B-411733, B-411733.4, 2015 CPD ¶ 338).
- Successfully defended a bid protest challenging the Department of Labor's award of a \$44 million contract to operate the Kittrell Job Corps Center in Kittrell, North Carolina (Del-Jen Education & Training Group / Flour Federal Solutions, LLC, B-406897.3, 2014 CPD ¶ 166).
- Successfully defended a bid protest challenging the Air Force's award of a \$45 million contract to produce joint munitions effectiveness manuals tools and related publications required by the Joint Technical Coordinating Group for Munitions Effectiveness (Oklahoma State University, B-406865, 2012 CPD ¶ 276).
- Represented contractors in a series of pre-award bid protests challenging the Department of Labor's small business set-aside decisions before the U.S. Court of Federal Claims and the U.S. Court of Appeals for the Federal Circuit.
- Obtained corrective action in numerous other bid protests in which the government improperly conducted the procurement process and acknowledged the errors before proceeding to a decision on the merits.

Litigation Experience:

- Currently representing a major government contractor in ongoing litigation before the U.S. Court of Federal Claims involving large, complex claims and government counterclaims related to the performance of an \$874 million contract with the U.S. Postal Service.

International Trade Experience:

- Represented a U.S. importer of magnesium carbon bricks in a scope review request before the Import Administration.
- Represented Chinese manufacturers in new shipper review proceedings before the Import Administration.
- Represented a U.S. importer of graphite electrodes in a circumvention proceeding before the Import Administration and the U.S. Court of International Trade.

Articles

- A Look At Successful Bid Protests In FY 2023
Law360, 11.10.2023
- Government Contracts Cost and Pricing: The Truth in Negotiations Act, or Whatever the Kids Are Calling It These Days (Part 2)
Pratt's Government Contracting Law Report, August 2023
- "Become a Fan of Government Procurement on Facebook: How the Federal Government's Acquisition Workforce Can Use Social Networking Websites to Recruit New Employees," *Public Contract Law Journal*, Volume 40:3
- Co-Author, "SBA Introduces New Program to Support Women Owned Small Businesses," *Law360 Guest Column*, January 5, 2011

Government Contracts & Investigations Blog Posts

- "What Should Contractors and Grant Recipients do in Response to the DEI Executive Orders?," April 4, 2025
- "FY2025 NDAA Increases the Threshold for DoD Task Order Protests and Asks GAO and DoD to Explore Changes to Bid Protest Process," January 29, 2025
- "What Makes a Successful Protest at the Court of Federal Claims," February 29, 2024
- "Bid Protest Hub – January 2024," February 29, 2024
- "If Past is Prologue – What Made Protests Successful in Fiscal Year 2023?," November 7, 2023
- "Bid Protest High Season Is Coming – A Reminder About the Need for Fast Decisions," September 13, 2023
- "Government Contracts Cost and Pricing – The Truth in Negotiations Act ... or Whatever the Kids Are Calling It These Days (Part 2)," May 24, 2023
- "GAO's FY 2022 Bid Protest Statistics: GAO Protest Filings and Sustain Rates Continue to Decline, but Effectiveness Rates and Alternative Resolutions Continue to Climb," November 29, 2022
- "New Rules for Filing Protests at GAO and New DFARS Debriefing Requirements," April 30, 2018
- "DoD Seeks Public Comments *Before* Issuing a Proposed Rule on IR&D Costs," February 26, 2016
- "Contractors Beware: An Overly Broad Confidentiality Agreement Could Cost You!" November 23, 2015
- "DOD Issues White Paper Aimed at IR&D Costs," September 21, 2015

Media Mentions

GAO Calls On HHS To Pull Back Accenture's \$330M IT Deal
Law360, 09.02.2021

Pentagon to Reassess PwC's \$58M Health Contract Award
Law360, 01.15.2016

Memberships

Member, Bar of the District of Columbia

Member, State Bar of Virginia

Vice Chair of the Accounting, Cost and Pricing Committee and of the Young Lawyers Committee, Section of Public Contract Law, American Bar Association

Practices

Bid Protests

Government Contracts

Governmental

Education

J.D., The George Washington University Law School, 2011, *with honors*, Senior Articles Editor, *Public Contract Law Journal*

B.A., University of Virginia, 2008

Admissions

District of Columbia

Virginia

U.S. Court of Federal Claims

U.S. Court of Appeals for the Federal Circuit

U.S. Court of Appeals for the Fourth Circuit

U.S. Court of International Trade

U.S. District Court for the Eastern District of Virginia