



## → Lucantonio N. Salvi

**Partner, Chair of the Executive Committee**  
2099 Pennsylvania Avenue, N.W.  
Suite 100  
Washington, DC 20006-6801

T: +1.202.747.1950  
C: +1.202.321.5782  
F: +1.202.747.3811  
lsalvi@sheppardmullin.com

Luca Salvi is Chair of the firm's Executive Committee, based in the firm's Washington, D.C. office. Prior to his role as Chair, Luca was a partner in the Corporate Practice Group. He served as the Managing Partner of the Washington, D.C. office and was the leader of the firm's Aerospace and Defense Team and the Private Equity Team.

### Areas of Practice

Luca practices in the areas of corporate law and mergers and acquisitions. He represents companies, investment banks and private equity firms in corporate and transactional matters, including mergers and acquisitions, joint ventures, securities offerings and financings. He handles acquisitions and leveraged financing transactions on behalf of private equity firms and other buy-out sponsors, as well as firms in aerospace, defense, technology, manufacturing, healthcare, communications, luxury goods, candy and retail industries. Luca represents both public and private sector clients in the U.S. and abroad, with a practice specialization that includes cross-border transactions (particularly involving Italian and other European companies).

Luca has lived and worked in the U.S., Belgium, the United Kingdom, Poland and Italy, and he speaks fluent Italian.

*Legal 500 US* (2011, 2015-2019), *Chambers USA* (2011-2022) and *Chambers Global* (2013-2016) identify Luca as a leading lawyer for mergers and acquisitions.

### Honors

- Finalist, DC Managing Partner of the Year, *The National Law Journal*, 2025
- Top Corporate/Mergers & Acquisitions and Private Equity Lawyers, *Chambers USA*, 2011-2023
- Top Corporate/Mergers & Acquisitions and Private Equity Lawyers, *Chambers Global*, 2013-2016
- Mergers & Acquisitions, *Legal 500*, 2011, 2015-2019

### Experience

#### Representative Transactions:

- Represented Octo Consulting, the premier pure-play IT modernization provider for the Federal Government and a portfolio company of Arlington Capital Partners, in its acquisition of Volant Associates, a technology

integrator and software development company at the fore of enterprise-scale IT solutions for the Defense Intelligence, Surveillance, and Reconnaissance (ISR) mission.

- Represented Tex-Tech Industries (a portfolio company of Arlington Capital Partners) in the sale of Tex-Tech's woven and needled tennis felt business to Strait Lane Capital Partners.
- Represented Arlington Capital Partners in its acquisition of TRP Infrastructure Services, a leading provider of safety-critical and highly regulated roadway marking and traffic control solutions primarily to state and local government end-customers, whom it serves either directly or through general contractors.
- Represented Arlington Capital Partners in connection with its acquisition of Triumph Group, Inc.'s (NYSE: TGI) composites business and three aerostructure fabrication facilities providing large, complex structural components and assemblies such as fuselages, wings, flight control surfaces, and engine nacelles.
- Represented BlueHalo, an Arlington Capital Partners portfolio company and a leading provider of advanced engineering solutions and technology to the national security community, in connection with its acquisition of Base2 LLC, a leading providers of complex, mission-critical cyber and SIGINT solutions that serve the most demanding missions in national security and specializes in the design and development of cutting-edge cyber solutions across the domains of Computer Network Operations, Signals Intelligence, and Quick Reaction Capability.
- Represented BlueHalo, an Arlington Capital Partners portfolio company and a leading provider of advanced engineering solutions and technology to the national security community, in connection with its acquisition of Fortego, a leading providers of complex, mission-critical cyber and SIGINT solutions with proven capabilities in advanced SIGINT and cyber operations solutions and with end-to-end solutions in cyber analytics, vulnerability research, and CNO engineering.
- Represented Octo Consulting, a portfolio company of Arlington Capital Partners and a premier provider of emerging technology and IT modernization services for the Federal Government, in its combination with privately held, Fairfax-based Sevatec, a leading provider of mission-critical software development solutions and digital modernization services to the Federal Government.
- Represented Provepharm Life Solutions (a pharmaceutical company headquartered in France) in connection with its acquisition of Apollo Pharmaceuticals USA, a company specializing in the commercialization of sterile injectable products for hospital use.
- Represented Blue Halo (f/k/a Aegis Technologies), a portfolio company of Arlington Capital and leading provider of advanced engineering solutions and technology to the national security community, in connection with its acquisition of Applied Technology Associates, a leader in space superiority and directed energy; missile defense and C4ISR; and cyber and intelligence.
- Represented Blue Halo (f/k/a Aegis Technologies), a portfolio company of Arlington Capital and leading provider of advanced engineering solutions and technology to the national security community, in connection with its acquisition of Brilligent Solutions, a leading provider of radar exploitation & analysis support solutions, software for PED and mission planning applications and differentiated engineering and technical services.
- Represented CACI International Inc (NYSE: CACI) in connection with its acquisition of Ascent Vision Technologies, LLC (AVT), a leading provider of technology and solutions that support multi-domain intelligence, surveillance, and reconnaissance (ISR), unmanned aircraft system (UAS), air defense, and counter-unmanned aircraft system (c-UAS) operations.

- Representing Arlington Capital Partners in its acquisition of the composites business in Milledgeville, Georgia and Rayong, Thailand from Triumph Group, Inc. (NYSE: TGI).
- Represented TP ICAP plc in connection with the US aspects of its acquisition of Louis Capital Markets and MidCap Partners (a private brokerage group specializing in equities and fixed income).
- Represented Arlington Capital Partners in its acquisition of J&J Worldwide Services, Inc., a leading provider of mission-essential, preventative maintenance activities to critical U.S. Federal Government sites worldwide (including healthcare solutions, mission support solutions and engineering solutions).
- Represented Astra Capital Management in connection with its majority investment in DartPoints (an owner and operator of edge colocation data centers).
- Represented Aegis Technologies Group (an engineering & technology firm serving space superiority, directed energy, missile defense and intelligence communities) in its acquisition of EMRC Heli, a firm specializing in the design, rapid prototyping, manufacture, integration, test and support of multiple fixed and rotary-wing small Unmanned Aerial Platforms.
- Represented Aegis Technologies Group Inc. (a portfolio company of Arlington Capital Partners) in connection with its acquisition of Excivity Inc.
- Represented Astra Capital Management in connection with its equity investment in Communications Technology Services (CTS), a provider of wireless infrastructure services.
- Represented Arlington Capital Partners in connection with its acquisition from Arconic of Firth Rixson Forgings Limited (now known as Forged Solutions Group), a leading provider of complex closed die forgings and forged discs and proprietary forward-and-backward produced shafts and cylinders for OEM and aerospace and defense engine customers.
- Represented Quantum Spatial, Inc. (a portfolio company of Arlington Capital Partners and a leading full-service geospatial provider in North America) in its sale to NV5 Global, Inc. (NASDAQ: NVEE) for \$303 million.
- Represented Arlington Capital Partners in its acquisition of AEGIS Technologies (a leading provider of advanced engineering and technology expertise to customers in the National Security community).
- Represented Molecular Products Group (a portfolio company of Arlington Capital) in its acquisition of O.C. Lugo Company, a maker of sodium chlorate-based chemical oxygen generators.
- Represented Precision Medicine Group in connection with the acquisition of GLAS, a leader in biospecimen solutions and tissue-based samples.
- Represented Octo Consulting Group, LLC (a portfolio company of Arlington Capital Partners) in connection with its acquisition of all of the membership interests of Connexa, LLC, a global leader in open source software development and secure discovery solutions for government and commercial customers.
- Represented Precision Medicine Group in connection with its acquisition of ProMedDx LLC.
- Represented Arlington Capital Partners in connection with its acquisition of Octo Consulting Group, Inc., a provider of mission-critical solutions for the Federal Government including software development, cloud, infrastructure, blockchain and other emerging technologies.
- Represented Endeavor Robotics Holdings, Inc. (a leading developer of battle-tested, tactical unmanned ground vehicles and a portfolio company of Arlington Capital Partners) in connection with its sale to FLIR Systems, Inc. (NASDAQ: FLIR) for approximately \$385 million.
- Represented Micropact, Inc. (a leading provider of specialized, vertically oriented case management and business process management applications for government) in its sale to Tyler Technologies, Inc. (NYSE:

TYL) for approximately \$185 million.

- Represented CACI International Inc. (NYSE: CACI) in connection with its acquisition of Mastodon Designs, an expert in design and manufacturing of rugged signals intelligence (SIGINT), electronic warfare (EW) and cyber operations products and solutions.
- Represented Cubic Corporation (NYSE: CUB) in its acquisition of GRIDSMART Technologies, Inc., a market-leading, technology-driven business with a differentiated video tracking offering in the Intelligent Traffic Systems (ITS) market.
- Represented Molecular Products Group (a portfolio company of Arlington Capital Partners) in connection with its acquisition of the SODASORB business (including absorbents used in removing carbon dioxide from anesthesia systems, saturation diving chambers, diving re-breathers, and industrial safety equipment).
- Represented Gryphon Investors and its portfolio company Transportation Insight in connection with its acquisition of Nolan Transportation Group (NTG), one of the largest and fastest-growing non-asset freight brokerages in the United States.
- Represented SCM Group, an Italian multinational company in machinery and industrial equipment and parent company of CMS North America, as U.S. counsel in connection with the acquisition of Diversified Machine Systems (DMS), a leading U.S. designer, manufacturer, distributor of CNC (*computer numerical control*) machinery, including plastics and composite materials applications.
- Represented TP ICAP plc (IAPL) in its acquisition of Axiom Refined Products, LLC; Atlas Commodity Markets, LLC; Atlas Petroleum Markets, LLC; and Atlas Physical Grains, LLC (an energy and commodities brokerage firm specializing in crude oil, refined oil products, ethanol and physical grains).
- Represented Cubic Corporation (NYSE: CUB) in connection with its acquisition of Advanced Trafficware Solutions Inc. (a leading provider of intelligent traffic solutions for the transportation industry) for approximately \$235.7 million.
- Represented United Flexible, Inc. (a portfolio company of Arlington Capital Partners) in connection with its sale to UK-based Smiths Group for \$345 million.
- Represented a platform portfolio company of RLH Equity Partners in the federal services sector in connection with its synergistic acquisition of the assets and operations of an unincorporated business unit of a large publicly traded company.
- Represented Gryphon Investors in connection with a majority investment in Transportation Insight LLC, a leading provider of enterprise logistics and transportation brokerage services.
- Represented CACI, Inc. – Federal in connection with its acquisition of the systems engineering and acquisition support services business of CSRA LLC, a unit of General Dynamics Information Technology Inc.
- Represented Precision Medicine Group in connection with its acquisition of Ethos Communications, Inc.
- Represented Zemax, LLC (a leader in virtual prototyping software for optical product design and a portfolio company of Arlington Capital Partners) in connection with its auction sale to EQT Partners, a global investment firm.
- Represented CACI International, Inc. (NYSE: CACI) in connection with its acquisitions of various government contracts, joint ventures and businesses.
- Represented TP ICAP in connection with the acquisition of Revelation Holdings, Inc. and its subsidiaries SCS Commodities and SCS OTC (an independent energy and commodities broker based in the U.S.).

- Represented Charme Capital Partners SGR (an Italian private equity firm owned by the Motezemolo family) in connection with the US aspects of the acquisition of Fiocchi Munizioni S.p.A., including its US subsidiary Fiocchi of America, a world leader in the production of ammunition.
- Represented Gryphon Investors (private equity firm) in connection with its acquisition of Potter Electric Signal Company LLC, a provider of products for the fire safety industry.
- Represented BICS, a global provider of international wholesale connectivity and interoperability services based in Belgium, in connection with its acquisition of TeleSign Corporation, a U.S. provider of authentication and mobile identity services to Internet and digital service providers.
- Represented CA Technologies in connection with the acquisition of Runscope, Inc., a San Francisco-based provider of SaaS API monitoring solutions.
- Represented Polaris Alpha (a portfolio company of Arlington Capital Partners) in connection with the acquisition of Solidyn Solutions, LLC, a provider of satellite mission management, command and control systems, virtualization and cloud computing and large scale data processing systems to defense and intelligence agencies.
- Represented Riordan Lewis & Haden (RLH) in connection with the acquisition of an analytics and cybersecurity company serving the intelligence and defense communities.
- Represented Ardian North America Direct Buyouts in connection with its acquisition of Italy-based Dynamic Technologies S.p.A., a maker of automotive fluid-handling systems and precision aluminum parts.
- Represented Arlington Capital Partners in connection with the acquisition of Tex Tech Industries, Inc., a leading manufacturer of specialty high performance materials serving the aerospace, defense, industrial industries and select sporting applications.
- Represented Inflexion Private Equity (UK private equity firm) in connection with U.S. law aspects of its investment in K2 Partnering Solutions, a global recruitment business for IT/SAP consultants.
- Represented Tullett Prebon in connection with its acquisition of certain assets from Burton-Taylor International Consulting, LLC.
- Represented United Flexible (a portfolio company of Arlington Capital) in its acquisition of Scotia Technology, a leading designer and manufacturer of small-diameter precision fixed tubular components for the aerospace and defense industry.
- Represented Arlington Capital Partners in its acquisition of Molecular Products Groups, Ltd., a leading manufacturer of advanced chemistry-based products serving the healthcare, defense and industrial markets.
- Represented Polaris Alpha (a portfolio company of Arlington Capital Partners) in connection with the acquisition of Proteus Technologies, Inc., a developer of mission critical technologies, software and solutions to the aerospace and defense sector.
- Represented Electronic Warfare Associates, Inc. in connection with the sale of its subsidiary EWA Canada to Intertek Group plc.
- Represented Tullett Prebon (LON: TLPR) in its acquisition to acquire Creditex's US hybrid voice brokerage business from Intercontinental Exchange (NYSE: ICE).
- Represented United Flexible (a portfolio company of Arlington Capital Partners) in connection with the acquisition of Kreisler Manufacturing Corporation (OTC:KRSL), a manufacturer of precision metal components and assemblies.

- Represented Arlington Capital Partners in connection with its acquisition of the Defense & Security business of iRobot Corp (NASDAQ: IRBT), a leader in robotic technology-based solutions.
- Represented CA, Inc. in connection with the sale of its global Erwin business and assets to Parallax Capital Fund, L.P.
- Represented United Flexible, Inc. (a portfolio company of Arlington Capital Partners) in connection with its acquisition of Fulton Bellows, LLC (manufacturer of complex precision bellows and thin-walled metal components utilized in mission critical gas and fluid control systems).
- Represented CACI International, Inc. (NYSE: CACI) in connection with its acquisition of the National Security Solutions business of L-3 Communications, Inc. (NYSE: LLL).
- Represented TeraLogics, LLC in connection with its auction process and sale to Cubic Corporation (NYSE: CUB).
- Represented the executive management of MB Aerospace (a manufacturer of precision aero-engine and aero-derivative components) in connection with the sale of the company to Blackstone (NYSE: BX).
- Represented Novetta Solutions, LLC (a portfolio company of Arlington Capital Partners) in connection with its auction and sale to The Carlyle Group (NASDAQ: CG).
- Represented Iron Data Solutions, LLC (a portfolio company of Arlington Capital Partners) in connection with its acquisition of MicroPact, Inc., a leading enterprise software company providing solutions primarily to federal customers.
- Represented Tullett Prebon in connection with the acquisition of Moab Oil, a Connecticut-based energy broker focusing on physical gasoline, gasoline blending components, oil product swaps, ethanol, natural gas derivatives, crude oil, distillates, and weather and power products.
- Represented KLH Capital in connection with the sale and recapitalization of Federal Resources Supply Company, Inc. (a provider of mission critical solutions to military personnel and first responders) to existing management and a minority investor.
- Represented Tullett Prebon in connection with the sale of Unified Energy Services, LLC as part of a management buy-out transaction.
- Represented the general managers and executive management team of Austrian Motors Corporation in connection with the sale of the company to New Country Mid-Atlantic Group Inc.
- Represented Arlington Capital Partners in connection with the cross-border acquisition of the operating subsidiaries of United Flexible Group (a global leader in the design, development, manufacture and support of performance critical flexible engineered solutions for the transfer of fluids and gases in extreme environments) in the U.S., the United Kingdom, The Netherlands and Sweden.
- Represented Luitpold Pharmaceuticals in the sale of its SPRIX® Nasal Spray product line to Egalet US, Inc.
- Represented Tullett Prebon (LON: TLPR) in connection with the acquisition of certain assets relating to the primary fixed income business of an inter-dealer brokerage firm.
- Represented Cubic Corporation (NYSE: CUB) in its acquisition of DTech Labs, Inc.
- Represented Arlington Capital Partners in connection with its acquisition of Zemax, LLC and its subsidiaries (a provider of optical and illumination design software) from Radiant Zemax, a portfolio company of Evergreen Pacific Partners.
- Represented Fomas S.p.A., an international manufacturer of forgings and seamless rolled rings, in connection with its acquisition of all the membership interests of Ajax Rolled Ring & Machine, LLC (a custom

manufacturer of seamless rolled rings) in York, South Carolina, from AARM Services, Inc. (a portfolio company of Prospect Capital).

- Represented Iron Data Solutions (a portfolio company of Arlington Capital) in connection with the sale of its Transportation Spend Management business to Spire Capital.
- Represented Copperweld Bimetallics LLC in its acquisition of the assets of the bimetallics wire business of CommScope, Inc. of North Carolina.
- Represented Arlington Capital Partners and its portfolio company Quantum Spatial, Inc. (f/k/a Aerometric, Inc.) in connection with the acquisition of all the stock of Watershed Sciences, Inc.
- Represented Clessidra SGR S.p.A. (Italy's largest private equity firm) in connection with the U.S. aspects of its acquisition of The Buccellatti Group (an Italian-based luxury jeweler and watch maker).
- Represented Snap-on, Inc. in connection with its acquisition of Challenger and Quality Lifts, an industrial automotive lift business.
- Represented Forgiatura Mamé S.p.A. in connection with its payment dispute relating to certain U.S. supply arrangements and resulting arbitration and settlement proceedings.
- Represented Chandler/May, Inc. (a portfolio company of Arlington Capital Partners) in connection with its auction and sale to Lockheed Martin Corporation.
- Represented Parmalat SpA in connection with U.S. aspects of the \$904 million inter-company acquisition of Lactalis American Group Inc.
- Represented Arnoldo Mondadori Editrice SpA (Italy's largest publisher) in connection with the U.S. aspects of a cross-border licensing arrangement with Time, Inc. to publish "*In Style*" magazine in the Italian language in Italy.
- Represented Element Partners in connection with its multi-national acquisition of Soleras Ltd. and the industrial coating business of Bekaert NV in a simultaneous roll-up transaction with operations in the U.S., Belgium and China.
- Represented Clessidra SGR S.p.A. (Italy's largest private equity firm) in connection with the U.S. aspects of its acquisition of Euticals SpA (an Italian-based manufacturer of pharmaceutical products).
- Represented CACI International Inc. (NYSE: CACI) in connection with its acquisition of Paradigm Holdings, Inc. (OTC: PDHO), a provider of cybersecurity and enterprise IT solutions.
- Represented L-1 Identity Solutions (NYSE: ID) in connection with government contracts, regulatory and corporate matters with respect to its sale to Safran.
- Represented Providence Equity Partners in connection with government contracts, regulatory and corporate matters with respect to its \$1.9 billion going private acquisition of SRA International (NYSE: SRX), a leading provider of technology and strategic consulting services.
- Represented ENEL SpA (the Italian power utility company) as a creditor in the Lehman bankruptcy.
- Represented L-1 Identity Solutions (NYSE: ID) in connection with government contracts, regulatory and corporate matters with respect to the sale of its intelligence services business to BAE Systems, Inc.
- Represented BBG Global in connection with a secured cross-border financing transaction to a French borrower in the telecommunications industry.
- Represented De Beers, Inc. and Forevermark US, Inc. in connection with corporate, employment and real estate matters in the US.

- Represented Microtecnica S.p.A. (an Italian aerostructures company serving the commercial and military sectors) in connection with the negotiation and execution of a long-term supply arrangement with a large U.S. government and commercial contractor.
- Represented Luitpold Pharmaceuticals, Inc. in connection with its acquisition of Roxro Pharma, Inc.
- Represented L-1 Identity Solutions in connection with the transfer and sale of all equity interests in Patriot, LLC.
- Represented A.Hak Industrial Services (a Dutch manufacturing company) in connection with the acquisition of assets related to the cleaning and inspection services business for petrochemical tanks from Berkley Springs LLC.
- Represented L-1 Identity Solutions in connection with the sale of various government contracts to defense companies.
- Represented C.B. Fleet Co., Inc. in connection with the sale of a gastrointestinal pharmaceutical product, under development, to a private-equity backed portfolio company.
- Represented Natixis Luxembourg S.A. as special U.S. counsel in connection with the reorganization of its European operations and the transfer of its U.S. financing transactions and obligations to Natixis Bank (a Luxembourg credit institution).
- Represented Arlington Capital Partners in connection with a leveraged dividend recapitalization of its defense-related portfolio companies.
- Represented Zayucel Ltd. and M. Capital Ltd. in connection with a reorganization and liquidation of certain of its European subsidiaries.
- Represented Luitpold Pharmaceuticals, Inc. in connection with its acquisition of all of the stock of PharmaForce, Inc.
- Represented BIT Systems, Inc., an intelligence, surveillance and reconnaissance company specializing in sigint services, in connection with its sale to GTCR Golder Rauner.
- Represented Vectrix Corporation, a manufacturer of electric vehicles, in connection with the sale of its assets pursuant to an auction process in a Chapter 11 bankruptcy proceeding.
- Represented Arlington Capital Partners and its portfolio company Chandler/May, Inc. in connection with the acquisition and recapitalization of Aeromech Engineering, Inc.
- Represented Atlantis Partners, an Italian private equity firm, in connection with its acquisition of domestic and international assets from Desa, LLC pursuant to a bankruptcy sale process.
- Represented International Rectifier in connection with amendment and settlement agreements relating to the sale of the PCS Business to Vishay Intertechnology, Inc.
- Representation of U.S. Investigations Services, Inc. as special counsel in connection with its acquisition of Labat-Anderson, Incorporated, a professional services firm serving government agencies.
- Representation of C.B. Fleet in connection with work-out and refinancing of revolving credit line.
- Representation of L-1 Identity Solutions, Inc. in connection with general corporate counselling, sale of government contracts and arbitration/litigation matters.
- Representation of aerospace and defense signal intelligence company in connection with sale to private equity firm.

- Representation of aerospace and defense biometrics company in connection with acquisition of HUMINT and counterintelligence company.
- Representation of Luitpold Pharmaceuticals, Inc. in connection with its acquisition of the dental business of BioMimetic Therapeutics, Inc.
- Representation of Technical Services Corporation in connection with reorganization and merger transactions.
- Representation of U.S. pharmaceutical company in connection with its acquisition of gastro-intestinal care products.
- Representation of CIBL, Inc., a media company, in connection with a tax-free spin-off transaction involving LICT Corporation and other corporate and securities matters.
- Representation of leading pharmaceutical clinical development company in connection with recapitalization and self-tender offer.
- Representation of C.B. Fleet in connection with various merger and acquisition matters and corporate counselling.
- Representation of U.S. shareholders of Conexport S.r.l., an Italian joint venture company, in connection with sale of equity interests.
- Representation of Italian private equity firm I2 Capital Partners, in connection with U.S. aspects of acquisition of Franco Vago, an international freight forwarding business.
- Representation of private equity firm in connection with sale of manufacturer and provider of defense products and services for military aerial systems.
- Representation of U.S. shareholders in connection with Italian joint venture company to export wines, liqueurs and other specialty products to the U.S. and Europe.
- Representation of L-1 Identity Solutions, Inc. in connection with its acquisition of McClendon Corporation.
- Representation of International Rectifier (NYSE: IRF) in connection with the sale of its PCS business to Vishay Intertechnology, Inc. (NYSE: VSH).
- Representation of Italian car racing gear manufacturer in its acquisition of a U.S. manufacturer of racing accessories .
- Representation of Impedimed, an Australian manufacturer of medical application technology, in connection with its acquisition of Xitron, a U.S. manufacturer of precision and measuring equipment.
- Representation of BME Engineering, Inc. in its sale to Wastequip Inc.
- Representation of water treatment systems manufacturer in its sale to a strategic buyer.
- Representation of leading defense contractor in connection with divestiture of non-core businesses in the U.S. and abroad.
- Representation of satellite wireless services provider in connection with corporate and regulatory matters.
- Representation of private equity firm in its investment in the securities of an NYSE-listed satellite company.
- Representation of private equity firm in its acquisition of controlling interest through tender offer of a leading supplier of integrated assemblies and integrated parts for the aerospace industry.
- Representation of private equity firm in connection with its acquisition of airframe maintenance and avionics services business.

- Representation of satellite telecommunications firm in connection with corporate and regulatory matters relating to compliance with the ORBIT Act pending before the Federal Communications Commission.
- Representation of satellite imaging company in connection with securities compliance and disclosure matters.
- Representation of private equity firm in connection with its investment in the securities of an NYSE-listed consumer products company.
- Representation of private equity firm in connection with its acquisition of securities of an investment company listed on the Singapore Stock Exchange.
- Representation of Luxembourg investment company in connection with U.S. federal and blue sky securities matters.
- Representation of national radio broadcasting conglomerate in connection with private equity investment, refinancing, recapitalization and sale of radio stations.
- Representation of national health care provider in connection with sale of over 20 nursing and skilled care facilities.
- Representation of private equity firm in connection with sale of veterinary and pet care portfolio investments.
- Representation of financial services company in connection with over 20 asset sale transactions as part of Chapter 7 liquidation proceedings in bankruptcy.
- Representation of private equity firm in connection with acquisition of retail bedding and pillow manufacturer and distributor.
- Representation of private equity firm in connection with sale of private label bakery manufacturing facility.
- Representation of private equity firm in connection with acquisition of U.S. and Mexican private label hard candy manufacturer and distributor.
- Representation of private equity firm in connection with acquisition of Canadian and U.S. private label bakery businesses.
- Representation of private equity firm in connection with sale of pharmaceutical businesses.
- Representation of private equity firm in connection with sale of U.S. and European automotive parts portfolio investments.
- Representation of U.S. investment bank in connection with acquisition of significant minority interest in Italian eyeglass manufacturer and related refinancing.
- Representation of large Italian conglomerate in connection with cross-border tender offer for leading Italian real estate investment company.
- Representation of leading Italian hydraulic pump manufacturer in connection with acquisition of U.S. manufacturer of power-takeoff equipment.
- Representation of leading Italian real estate investment company in connection with global equity offering of ordinary shares listed on the Italian Stock Exchange.
- Representation of Italian region in connection with global bond offering listed on Luxembourg Stock Exchange.
- Representation of U.S. investment bank in connection with global MTN program by autonomous Italian region listed on London and Luxembourg Stock Exchanges.

- Representation of leading Italian white goods manufacturer in connection with global equity offering of ordinary shares listed on the Italian Stock Exchange.
- Representation of U.S. investment bank in connection with global equity offering of ordinary shares issued by leading Italian regional bank listed on the Italian Stock Exchange.
- Representation of leading Italian luxury designer in connection with international equity offering of ordinary shares listed on the Italian Stock Exchange.
- Representation of leading Italian bank in connection with international equity offering of ordinary shares listed on the Italian Stock Exchange.

## Articles

- Co-author, "Mergers and Acquisitions in Cloud Computing" chapter, *Cloud Computing Legal Deskbook*, 2013 Edition, Thomson Reuters Westlaw, 2013
- "No Stone Unturned--Mitigating Risk In A Government Contracts Due Diligence," *The Government Contractor*, February 1, 2012
- *Understanding Legal Trends in the Private Equity and Venture Capital Market: Legal, Institutional and Regulatory Trends Affecting the Secondary Private Equity Market*, Aspatore Books from West, Thomson Reuters, January 2011
- "Strategies for Retaining Management in Auction Sales of Life Sciences Companies," *Life Sciences Law & Industry Report*, February 12, 2010
- "U.S. M&A Report," *Flashwire Weekly*, March 2, 2009
- "Regulatory Relay," *The Deal*, December 15, 2008
- "Sheppard Mullin," *Legal Bisnow*, December 2, 2008
- "Turning That Frown Upside Down," *PrivateEquityCentral.com*, August 15, 2008
- "Standing Novation," *The Deal*, February 8, 2008
- "Italy's the New Merger Magnet," *The National Law Journal*, July 30, 2007
- Co-author with M. Valenzuela, "Investors Are Looking South Of the Border for Good Deals," *Mergers & Acquisitions*, June 2007
- Co-author with D. Jinich, "Private Equity in Mexico: Trends and Outlook," *Enfoque Latino Newsletter*, Spring 2007
- "A Slalom Course for Foreign Investors," *Legal Times*, April 16, 2007
- "M&A Implications for Acquisitions of Small Business Government Contractors," *MergerMarket*, March 6, 2007
- "Sheppard Mullin Bolsters East Coast Expertise," *Merger & Acquisitions Report*, April 17, 2006

## Corporate & Securities Law Blog Posts

- "SEC Proposed Amendments to Cross-Border Tender Offer Rules", June 5, 2008

## Government Contracts, Investigations & International Trade Law Blog Posts

- "Meso Scale: Re-Defining The Implications Of A Reverse Triangular Merger?", August 4, 2011

- "Treasury Issues Final Rules Describing Procedures For Reviewing Foreign Investment In U.S. Companies", January 7, 2009
- "Comments on Proposed CFIUS Rules Range from Cautious Praise to Outright Criticism", June 30, 2008
- "Treasury Proposes New Rules for Reviewing Foreign Investment in U.S. Companies", May 15, 2008

## Media Mentions

Sheppard Mullin Surpasses \$1.3B in Revenue in 2025

The Firm's Revenue Per Lawyer in 2025 Rose 6.5% to Roughly \$1.34 Million

*The American Lawyer*, 01.26.2026

Why Adaptive Leadership Is the Skill Lawyers and Law Firms Need Most Right Now

*Law.com*, 08.18.2025

Sheppard Mullin Notches 33rd Consecutive Year of Revenue Growth

*The American Lawyer*, 04.10.2025

Rupert Murdoch Trust Trial Underscores Lucrative Nature of High-End Private Client Practices

*The American Lawyer*, 10.02.2024

Revenue Rises Again at Sheppard Mullin, Along With Demand in Countercyclical Practices

*ALM*, 03.28.2024

Following 3 Decades of Growth, Sheppard Mullin Sees Revenue Rise 4.8% in 2022

*The American Lawyer*, 03.16.2023

Luca Salvi, Chair of Sheppard Mullin

*Hus Untied podcast*, 05.11.2022

Momentum

Lucantonio Salvi: Chair of Sheppard Mullin

*The Legal Navigator*, 01.04.2022

Sheppard Mullin's New Chair On Planning For A 'New Normal'

*Law360 Pulse*, 04.19.2021

Sheppard Mullin Names New Chair For First Time In 20 Years

*Law360*, 04.13.2021

Sheppard Mullin Elects New Chair, as Halgren Plans to Step Down

*The Recorder*, 04.13.2021

FLIR Fires Up More M&A

*The Deal*, 02.12.2019

Don't Miss It: Goodwin, Kirkland Guide Week's Hot Deals

*Law360*, 06.29.2018

Dealmakers Q&A: Sheppard Mullin's Lucantonio Salvi  
*Law360*, 09.26.2014

Law Firm Leader Q&A: Sheppard Mullin's Lucantonio Salvi and Jonathan Aronie  
Washington, D.C. co-managing partners Jonathan Aronie and Luca Salvi were featured in a Q&A profile published by *The National Law Journal/Legal Times*.  
*The National Law Journal/Legal Times*, 04.11.2013

## Speaking Engagements

- Presenter, Cushman and Wakefield Special Edition, Executive Leaders Radio, December 12, 2012
- Presenter, Webinar: Mergers & Acquisitions: Maximize Your Business Objectives – Unique Perspectives of the Government Contractor, L2 Federal Resources and The Public Contracting Institute, August 11, 2011

## Events

Sheppard Mullin Women Lawyers Group Panel Discussion & Cocktail Reception  
Redefining Success – Identifying and Mining Assets and Opportunities to Work for You  
Studio Gather 45 Rockefeller Plaza, 27th Floor New York, NY 10020, 05.11.2023

Where Are We Headed? Trends and Directions in the Aerospace & Defense Market 2018  
Washington, D.C.  
11.01.2017

Mergers & Acquisitions and Aerospace & Defense Forum  
Hosted by Sheppard Mullin and KippsDeSanto  
06.03.2015

Realizing Value through Distressed Investments in Italy  
Navigating a Course through the Italian, U.S. and Cross-Border Regimes  
Sheppard Mullin, New York Office, 06.15.2011

## Memberships

- Member, International Law & Practice Section, American Bar Association
- Member, National Italian American Foundation (NIAF)
- Past Vice-Chair, Law Institute, National Italian American Foundation (NIAF)
- Past Member, Committee on Professional and Judicial Ethics, New York City Bar
- Past Member, Committee on Professional Ethics, New York County Bar
- Past Member, Board of Trustees, Academia Bilingue de la Ciudad (ABC) Bilingual Public Charter School, Washington, D.C.

## Podcasts & Webinars

Nota Bene Episode 27: The Gangbuster State of Private Equity and Merger and Acquisition Cycles in the U.S.  
with Luca Salvi  
03.13.2019

## Practices

Corporate  
Family Owned, Closely-Held Businesses and Family Offices  
Mergers and Acquisitions  
Private Equity  
Governmental  
CFIUS: Foreign Investment in the U.S.  
Healthcare  
International Reach  
Italy  
South Asia  
Government Contracts

## Industries

Aerospace, Defense & Government Services  
CFIUS: Foreign Investment in the U.S.  
Healthcare  
Life Sciences  
Private Equity

## Education

J.D., Georgetown University Law Center, 1995  
MALD, The Fletcher School of Law and Diplomacy, 1994  
B.A., Georgetown University, 1990, *cum laude*

## Admissions

District of Columbia  
New York

## Languages

Italian