

Due Diligence on Chinese Companies: Methods, Tools and Resources for Determining Fact from Fiction

Webinar

10.06.2016

Event Sponsor: American Bar Association

1:00 PM - 2:30 PM ET

1.5 General CLE Credit Hours

It's important for US firms to thoroughly investigate their "partners" in China, including their joint venture partners, M&A targets, distributors, suppliers, senior managers, consultants and agents, third party services providers, and governmental stakeholders. Critical mistakes can be made if an investor links up with the wrong partner.

Topics will include a review of the methods and tools employed to conduct legal, operational, and financial due diligence on Chinese companies. Participants will learn more about the use of due diligence checklists, resources and processes for verifying information and data received, impact of Chinese state/commercial secrets laws, and developing contractual language to protect the parties.

The program will host speaker James Zimmerman, author of the China Law Deskbook, and the Managing Partner for the Beijing office of Sheppard Mullin Richter & Hampton LLP.

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