

Winning and Healthier Strategies for Dealing with Bullies and Unreasonable People in the Litigation Context

Webinar

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Event Sponsor: The State Bar of California

This program will help the litigator learn how to manage particularly contentious situations in litigation effectively, by maintaining a balanced tone and approach and creating personal and psychological distance. The program will also help litigators understand the most effective ways to make a record, get help and assistance, and keep the client's interest first.

Nancy Pritikin and Lindbergh Porter, experienced litigators, will provide practical advice regarding how litigators can approach highly contentious situations effectively and in accordance with the Rules of Professional Conduct. Their experience and techniques will be of assistance to litigators, particularly to those who are just starting out in their practice to manage those situations calmly and with confidence. This will be of interest to those who find themselves emotionally impacted by contentious and dramatic interactions with opposing counsel, clients and/or judges. Dr. Berg will provide the psychological perspective on the techniques used by bullies and those attempting to exert undue authority, as well as methods for the person being bullied to learn how manage the situation in a psychologically healthy manner. All of these techniques will allow the litigator to be effective, objective and calm in the face of aggressive and unreasonable behavior, and thereby, able to act in his/her client's best interest.