

Renewable Energy M&A: Deal Structures, Key Issues, and Diligence Considerations

Avoiding Pitfalls in Buying and Selling Renewable Energy Projects

Strafford Webinar

10.08.2019

When:

1:00 p.m. - 2:30 p.m. EDT

Speakers:

Matthew Bonovich will be a speaker at this webinar.

Description:

State and local governments continue to incentivize renewable energy and battery storage, causing an increase in mergers and acquisitions among producers and specialized renewables. Attorneys and advisers within the energy sector must be able to handle complex issues involving transaction structure, due diligence to identify and allocate risks, and valuation and balancing upside/risks between buyers and sellers.

Structuring transactions for renewables involves recognizing key components in buying and selling projects at different stages on a renewables timeline. Listen as our authoritative panel discusses various deal structures for the sale of projects in the renewable energy industry. Our panel will focus on the following types of transactions that are scattered across the timeline: (1) developer to developer, (2) completion of development, (3) build transfer agreements, and (4) operating projects. Also, counsel must prepare for issues relating to payment structures, credit support, closing conditions, and buy-back rights.

Our panel will guide counsel advising companies in the renewable energy industry on structuring M&A deals. The panel will discuss due diligence measures that effectively identify and mitigate risks and liabilities, as well as crucial considerations under various types of deal structures. The panel will also touch on key trends affecting M&A in the industry such as tax credit phase out and utility acquisitions.

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Outline:

1. Sale of development-stage projects
2. Development completion sales
3. Build transfer agreements
4. Sale of operating projects

5. Current trends

1. Utility acquisitions
2. Tax credits phase out

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