

2023 Fall Training Conference - What is Fair and Reasonable?

“Rogers” Panel

Fairview Park Marriott in Falls Church, Virginia

11.15.2023 | 9:35-10:35 AM

Event Sponsor: Coalition for Government Procurement

This year’s conference will explore, from policies to procedures, just what does constitute “fair and reasonable” in the federal marketplace. Specifically, we will examine the host of factors that impact a fair and reasonable determination, including federal and commercial market conditions, contract terms, regulations, agency policies, and more. Attendees will learn about the nexus between the federal and commercial markets, how government terms and conditions affect access to the market, and opportunities for the government to create increased value for both industry partners and customer agencies.

Speakers:

- Anne Perry, Partner, Sheppard Mullin
- Jason Workmaster, Member, Miller & Chevalier
- Evan Williams, Litigation Counsel, Mayer Brown

[Click here to register.](#)

Attorneys

Anne Bluth Perry

Practice Areas

Governmental