

## The FOUR W's of Grants & Cooperative Agreements Series

Webinar Series

May 2, 2024 | 11:00 a.m. - 12:00 p.m. EDT

*"The FOUR W's of Grants & Cooperative Agreements Series" has 3 sessions. Please see below for more information and to register for each session.*

### SESSION 1 | The "Who and What"

**CLICK HERE TO REGISTER**

In this session, Capital Edge and Sheppard Mullin will delve into the details of the opportunities available, the awarding agencies (The Who), and details as to what these opportunities represent as well as diving into "What" you need to be aware of when pursuing these opportunities. While the opportunities are abundant, the compliance requirements are intricate. Together we will attempt to "de-mystify" the requirements and identify the key opportunities and associated requirements that the contractor and non-profit communities need to be aware of.

#### Learning Objectives:

- Discover what the Major Grant and Cooperative Agreement opportunities are and learn about who the funding agencies are
- Understand the advantages that grants and cooperative agreements can provide to organizations
- Identify the compliance requirements and complexities surrounding the funding opportunities

### SESSION 2 | The "When and Where"

**CLICK HERE TO REGISTER**

In this session, our Partners from McCallister and Quinn (M&Q) will join us to help the attendees understand WHEN these opportunities are available, WHERE you and your organization can find them, and HOW to pursue them. M&Q's experts are adept at securing Federal funding opportunities for both for-profit and not-for-profit organizations. This session will dive into all the pre-award activities necessary to support a successful pursuit while avoiding any challenges along the way.

#### Learning Objectives:

- Identify when opportunities are available, where you can find them, and how you can pursue them
- Familiarize with the pre-award compliance requirements associated with Federal funding opportunities.

#### Speakers:

- Ryan Roberts, Partner, Sheppard Mullin
- Ariel E. Debin, Associate Sheppard Mullin
- Chad Braley, Capital Edge
- Kimberly G. Rogers, Ph.D., PMP McAllister & Quinn
- Natasha Gorski, PMP McAllister & Quinn

## SESSION 3 | Navigating "Won" Opportunities

#### [CLICK HERE TO REGISTER](#)

In this session, we will dive into the Post-Award activities necessary to successfully execute and comply with "won" opportunities. From overall compliance to the organizational impacts of new terms and conditions, our team will identify the challenges ahead. Challenges are common, understanding and preparing ahead will ensure your organization has a smooth transition into execution and compliance while adding value and providing quality services to the US taxpayers.

#### Learning Objectives:

- Understand Post-Award activities necessary to successfully execute and comply with "won" opportunities.
- Understand common challenges faced when complying with conditional contract requirements
- Identify best practices and preparation advantages to ensure a smooth transition.

**This live webinar is eligible for both CLE and CPE credit.**

NOTE: CPE/CLE credit for attendees are subject to participation and approval by the governing boards.

#### Speakers:

- Ryan Roberts, Partner, Sheppard Mullin
- Chad Braley, CEO and National Managing Partner, Capital Edge Consulting

## Attorneys

Ariel E. Debin Collinsworth

Ryan E. Roberts

## Practice Areas

Governmental