

### Foreign Corrupt Practices Act: Focus on Latin America

Sheppard Mullin Palo Alto & via WebEx  
02.15.2013

#### Foreign Corrupt Practices Act: Focus on Latin America

**Friday, February 15, 2013**

7:30-8:00 a.m. Registration & Continental Breakfast

8:00-9:00 a.m. Presentation

#### Sheppard Mullin

379 Lytton Avenue  
Palo Alto, CA 94301

In recent years the Foreign Corrupt Practices Act – the U.S. law that prohibits the bribery of foreign public officials – has been a major enforcement priority of the U.S. Department of Justice and Securities & Exchange Commission. Huge penalties have been imposed against companies, and an increasing number of individuals have been sentenced to lengthy prison sentences.

There are dozens of current government investigations, including high profile matters involving Latin America. The importance of U.S. trade with Mexico, Brazil, Colombia, and elsewhere in Central and South America makes it particularly important that any company doing business in the region understand the risks and how to mitigate them.

In this interactive program, we will address topics such as the following:

- The importance of due diligence on agents and other representatives
- Understanding compliance challenges inherent to operations in accordance with local culture and business practices
- The need for clear processes and procedures on gift giving and other hospitality
- Identifying and addressing compliance issues in the M&A context
- The risks associated with obtaining zoning and other building authorizations
- Handling customs clearance without impermissible payments

**Presented By:**

- Thad McBride, Partner, Sheppard Mullin's International Trade Practice
- Nadine Teixeira, Outside Counsel, CAI International, Inc.
- Brian McAllister, Deputy General Counsel, CBRE

## **Moderated By:**

- Alfred Fraijo, Partner, Leader of Sheppard Mullin's Latin America Team

## **WebEx will start at 8:00 a.m. (PST)**

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To join the teleconference only:

Call-in toll-free number: 1.800.901.9719 (US)  
Attendee access code: 741613

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This program has been approved in accordance with the requirements of the New York State Continuing Legal Education Board for a maximum of 1 credit hour which may be applied toward the areas of professional practice requirement, and is suitable for both transitional and non-transitional attorneys. Sheppard, Mullin, Richter & Hampton LLP is a State Bar of New York approved MCLE provider.

**Questions?** Please contact Amy Romaker at [aromaker@sheppardmullin.com](mailto:aromaker@sheppardmullin.com) or 858.720.7403.