

The Aerospace & Defense Forum

Growth Through Good and Bad Times: The SAIC Story

06.27.2013

Breakfast & Check-in

7:00 a.m. - 7:30 a.m.

Meeting & Presentation

7:30 a.m. - 9:00 a.m.

Networking

9:00 a.m. - 9:30 a.m.

Sheppard Mullin

12275 El Camino Real

Suite 200

San Diego, CA 92130

[Click here for registration information.](#)

SAIC was founded in La Jolla in 1969 by Bob Beyster, a Ph. D. nuclear physicist, who left a promising career with General Atomics to start the company with two employees and \$10,000 in capital. Beyster's sole purpose was to be able to control his own destiny and build a company that attracted superior talent to provide premiere technology services for the Department of Defense (DOD) and other government agencies.

Bill Roper was EVP and CFO of SAIC from 1990 to 2007. During this period the company grew from \$800 Million in annual revenues to more than \$8 Billion. The company's growth was driven by an entrepreneurial culture and a number of smaller acquisitions that expanded its technology capabilities and customer base.

In the process, SAIC became a global technology services powerhouse, with more than 40,000 world class scientists, engineers, and specialists serving the US DOD and other important government agencies, as well as major corporate clients around the world. The company developed leadership positions in defense, national security and intelligence, energy, environment, health care, and information technology.

Fueled by an employee ownership system that became the benchmark for many successful companies, SAIC created more than \$10 Billion in wealth, spread among the majority of its employees. Based on his experiences with SAIC and other great companies, Bill Roper will share with us insights on how to grow your company through both good and bad times.

About the Speaker

Bill Roper

President, Roper Capital Company

Bill Roper is President of Roper Capital Company, a private investment company with interests in a number of small-to-midsized businesses and early-stage enterprises.

He has significant leadership experience in operational and financial management, M&A and complex transactions, debt and equity offerings, and corporate restructurings. He has been involved in both publicly-traded and privately owned enterprises as a CEO, CFO, and board member and investor.

Roper especially enjoys leading new initiatives and driving change in both high-growth and rapidly changing environments.

Roper was EVP & CFO of SAIC from 1990 to 2007 during its ten-fold growth to more than \$8 Billion in annual revenues. Subsequently, he was President & CEO of VeriSign, where he was responsible for a strategic restructuring of the premiere provider of internet infrastructure that created more than \$3 Billion in market capitalization. Most recently, he was President ADS, Inc., where he assisted with the recapitalization and strategic reorganization of the \$1 Billion revenue supplier of tactical products and logistical services to the US DOD and other important government agencies.

About the Forum

The Aerospace and Defense Forum is a global aerospace and defense leadership community that provides opportunities for sharing of information and analysis, mutual support and encouragement, partnering, innovation, and performance breakthroughs. The A&D Forum originated in Los Angeles and also has a successful chapter in Orange County.

The A&D Forum community currently consists of over 590 industry senior executives and professionals. Members are A&D industry executives, senior business service providers, investors, government agencies, non-profit and professional associations, and entrepreneurs with a strong interest in the aerospace and defense industries. For more information please [click here](#) and become a member of the A&D Forum at no cost by signing up on the website.