

Strategic Investors: Why Startups Should Look to Corporate VCs for Funding

Founders Space

03.12.2014

6:00 p.m. - 9:00 p.m. (PDT)

Sheppard Mullin

379 Lytton Avenue
Palo Alto, CA 94301

This is our annual “Strategic Investors” event. Doors open at **6:00 p.m.**, panel discussion begins at **7:00 p.m.**

Find out how to raise money from strategic partners & corporations...

- What are corporations looking for in startups?
- Which corporations are the most active investors?
- How to negotiate the best terms with a corporate VC?
- Ways to orchestrate your own acquisition

- Gareth Keane of **Qualcomm Ventures**
- Sumeet Jain of **Intel Ventures**
- Brett Wallace of **Vodafone Ventures**
- Tobin Dommer of **Sheppard Mullin**
- Moderator: Steven Hoffman of **Founders Space**

Click here for more details and registration information.

Practice Areas

Corporate

Emerging Company & Venture Capital