

Sheppard Mullin Selected as One of the Top 40 Law Firms Most Recommended By General Counsel for the Fifth Year in a Row

BTI Consulting Group
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Once again, Sheppard Mullin has been selected as a top firm out of 650 law firms serving large clients. The survey, conducted by BTI Consulting Group Inc. ("BTI"), consisted of 322 in-depth telephone interviews conducted over a 6-month period in which corporate counsel were asked to share their law firm recommendations.

Per BTI, the number one factor that drives a client to recommend a law firm to a peer is client service. "As clients face more complex work, they need law firms who are more responsive and more tuned into their goals and how those goals might change," said BTI president Michael Rynowecer. "If you look at these firms you'll find very specific investments they have made to make sure they understand what their clients are thinking." Sheppard Mullin is one of only 40 law firms to earn this distinction for five consecutive years.