

Sheppard Mullin Continues Healthcare Practice Expansion

Washington, D.C. Partner Todd Rosenberg Deepens Firm's Transactional Capabilities

03.25.2025

Sheppard, Mullin, Richter & Hampton LLP is pleased to announce that Healthcare partner Todd Rosenberg has joined the firm in Washington, D.C. Rosenberg was most recently a partner at Crowell & Moring.

Rosenberg is the 16th partner over the last year to join Sheppard Mullin's rapidly growing Healthcare team and follows most recent lateral partners Gene Besen, Margia Corner, Elisha Kobre, Scarlett Singleton Nokes, Hoyt Sze and Ashley Wheelock.

Rosenberg represents some of the country's largest health plans in structuring and negotiating arrangements with pharmacy benefit managers (PBMs). He also advises PBMs in joint ventures and other strategic transactions with industry partners. For more than two decades, Rosenberg has advised health plans, providers and other healthcare entities on innovative mergers, joint ventures and other strategic collaborations. Beyond healthcare, he has also worked with public and private companies in industries including government contracts, transportation, media, technology and telecommunications. Rosenberg has also represented private equity funds in connection with their investments in healthcare and other industries.

"We are excited to welcome Todd to the firm," said Luca Salvi, Chair of Sheppard Mullin. "He is a widely respected healthcare attorney with a long track record of helping health plans grow and innovate through complex mergers and alliances, which will be a value-add to our firm and to our clients."

"Health plans turn to us for their most important matters, be it strategic M&A, innovative joint ventures, high stakes litigation, navigating complex regulatory matters or value-based care and risk-based arrangements," said Amanda Zablocki, Co-Leader of Sheppard Mullin's Healthcare industry team. "Todd's extensive experience working with health plans and PBMs complements our existing practice while adding critical depth in each of these areas. We are seeing a lot of legislative and industry focus on PBMs and drug pricing these days, and our firm is helping to navigate the upcoming changes and create innovative and practical solutions to rising drug costs. We are delighted to have Todd on our team."

"I'm very happy to be a part of the Healthcare team's continued growth on the East Coast," Rosenberg said. "Sheppard Mullin's world-class Healthcare team has a reputation for excellence, and its full-service, coast-to-coast practice will help my clients continue to grow strategically."

Rosenberg received his B.A., *magna cum laude*, *Phi Beta Kappa*, from Emory University and his J.D., *cum laude*, from the University of Pennsylvania Carey Law School. He active in public service in Washington, D.C. and serves on multiple community and other nonprofit boards.

Sheppard Mullin has one of the most active and diversified Healthcare teams in the country, representing all segments of the industry. The firm is a leader in helping health insurers and health plans considering convergence transactions that result in successful plan/provider alignment, navigating evolving regulatory changes and compliance, and defending in high-stakes litigation. Recent successes include representing private equity firm client **Clayton, Dubilier & Rice** in launching Mosaic Health; helping **SCAN Health Plan** secure a major victory that will allow it to recoup more than \$250 million in Medicare Advantage payments, after challenging CMS's revised calculation of "STAR Ratings" for 2024; and guiding **Molina Healthcare, Inc.** through the healthcare regulatory aspects of Molina's acquisition of Brand New Day and Central Health Plan of California, both wholly owned subsidiaries of Bright Health Company of California, Inc.

About Sheppard Mullin's Healthcare Team

Sheppard Mullin's 230-attorney, national Healthcare industry team has been named a Health Care Practice Group of the Year by *Law360* four times in seven years. Working in all sectors of healthcare with industry-leading and growing companies, disruptive start-up clients and healthcare-focused investors, Sheppard Mullin is a go-to firm for innovative transactions and joint ventures, regulatory solutions, population health management, global risk and value-based contracting, technology transactions and privacy matters. The team offers significant experience in cybersecurity, tax, non-profit, employment and labor, real estate, artificial intelligence, antitrust, litigation and finance.

About Sheppard Mullin's Corporate and Securities Practice

One of the firm's core strengths, Sheppard Mullin's Corporate and Securities practice group, assists clients throughout the United States and abroad in maximizing their business opportunities. We represent clients that range from private to public companies and from startups and emerging businesses to international corporations. We are proud to offer CRADLE TO LIQUIDITY® services. We provide general business legal advice, assist in structuring and implementing major transactions, prepare agreements to address unique business arrangements, and consult with clients to resolve major business and ownership issues. We handle such matters as initial and later-stage venture and other financings; leveraged buyouts and recapitalizations; public offerings; mergers and acquisitions; SEC compliance; private equity transactions; real estate capital markets transactions; corporate, LLC and partnership formation; and corporate partnering, joint venture and other strategic alliance arrangements. Because of our diverse client base, we have experience representing substantial entities in complicated multinational and multistate transactions, as well as advising smaller and emerging clients on the full spectrum of business matters.

Attorneys

Todd D. Rosenberg

Practice Areas

Corporate

Healthcare

Joint Ventures and Strategic Alliances

Mergers and Acquisitions

Private Equity

Industries

Healthcare

Private Equity