

Private Equity Team Represented Arlington Capital Partners in Acquisition of Avenu Insights & Analytics

10.03.2023

Sheppard Mullin advised Washington, D.C.-based private equity firm Arlington Capital Partners in its acquisition of Avenu Insights & Analytics (Avenu), a provider of integrated administrative, revenue enhancement and payment software and solutions to more than 3,000 state and local governments, from Mill Point Capital. Avenu's robust ecosystem of revenue management services identifies and recovers untapped revenue, helping governments increase revenue without raising taxes, streamline internal operations and improve services by enhancing connectivity for constituents.

The Sheppard Mullin deal team that represented Arlington Capital Partners was led by partners Frank Bacelli and Michael Koltonyuk and associates Wes Fischer, Keren Baruch and Patrick Diaz. Financing aspects of the deal were led by partners James Ritter and Michael Baranovic and associates Nirav Bhatt and Jarred Ramo.

Invaluable assistance was provided by partners Dmitriy Chelnitsky, Robert Gorzelany, Sean Kirby, Josh McLane, Fatema Merchant, Ryan Roberts, Olivier Theard and Carlo Van den Bosch, special counsel Malika Levarlet and Emily Theriault, associates Ines Briand, Katie Calogero, Ariel Debin, Nayan Karanth, Betsy Luxenberg, Imad Matini, Deena Muzafar, Iman Naieem, Elfin Noce, Patrick Quine, Michael Thaxter and Dimitrios Vallindas.

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