

## Events

### 2018 ICSC Seminar

#### Related Professionals

Bryan H. Falk

Nicholas R. House

Scott J. Ziance

#### Related Services

Real Estate

#### Related Industries

Retail and Consumer Products

March 1-2 2018

Vorys attorneys Tim Bechtold, Bryan Falk, Nick House, Ted Smith, and Scott Ziance will be participating in the ICSC 2018 Ohio, Kentucky, Indiana, Michigan and Pennsylvania Retail Development & Law Symposium hosted March 1-2. Topics to be discussed include:

- *From LOI to Oh No! – When Deals Die and Strategies to Bring Them Back to Life*, presented by Nick House
- *Alternative Lifestyles Emerging in Retail Center*, panel including Scott Ziance
- *Incentivize This! Successfully Negotiating Economic Development Incentives*, moderated by Ted Smith, and including Scott Ziance
- *“We Gotta Eat”: Food Options in the Retail Environment*, including Tim Bechtold
- *Unicorns: Searching for Financeable and Functional Ground Leases*, moderated by Bryan Falk

For more information on this presentation, click [here](#)