

Events

Leveraging State and Local Economic Development Incentives: A Four-Pronged Approach Webinar

Related Professionals

Sean P. Byrne

Scott J. Ziance

Related Services

Real Estate

5.25.2021

Sean Byrne, of counsel in the Vorys Columbus office, and Scott Ziance, a partner in the Vorys Columbus office, will host a webinar for the NAIOP which will discuss a four-pronged approach to leverage state and local economic development incentives.

Too often, developers overlook state and local economic development incentives or do not appropriately consider how these incentives can be used most effectively – particularly on spec projects. In this webinar, learn how a four-pronged approach can be used to attract tenants and increase IRR. Through real examples and lessons learned from projects throughout the country, the presenters will give developers a principle-based approach that will help improve returns.

To register, [click here](#).