

## Events

### Negotiating Real Estate Loan Terms and Workout Options

#### Related Professionals

Elia O. Woyt

#### Related Services

Bankruptcy, Restructuring and Distressed Situations

Workouts and Restructuring

3.7.2012

Vorys partner Elia Woyt will be speaking at the National Business Institute's Negotiating Real Estate Loan Terms and Workout Options seminar on March 7.

Mr. Woyt will discuss loan workouts and will touch on the following points:

- Forbearance agreements – structure and important provisions
- Deeds in lieu of foreclosure – non-merger provisions
- Remedies
- Lender liability issues
- Rent attachment – cash management agreements
- Receivership
- Pursuit of guarantors
- Deficiency judgment issues

Visit NBI's event [website](#) for additional details.