

Publications

Development Incentives Quarterly: December 2025

Related Professionals

William D.G. Baldwin

Aaron S. Berke

Sean P. Byrne

Bryan H. Falk

Nicholas R. House

Christopher J. Knezevic

Joseph B. Mann

Jacinto A. Núñez

Kris M. Parchem

J. Theodore Smith

Lindsay Doss Spillman

Jonathan K. Stock

Jill S. Tangeman

Scott J. Ziance

AUTHORED ARTICLE | 12.2025

Q&A with Aaron Pitts, Chief Commercial Officer at the Pennsylvania Department of Community and Economic Development

In this edition of *Development Incentives Quarterly*, we welcome Aaron Pitts, chief commercial officer at the Pennsylvania Department of Community and Economic Development (PCED), leading initiatives to attract new businesses to Pennsylvania and supporting the growth of existing companies, fostering proactive and efficient engagement with corporate and industry stakeholders. Aaron was also on the founding leadership team at JobsOhio.

Comparative Economic Impacts of Data Centers and Manufacturing Centers in Ohio

By: **Chris Magill**, Vista Site Selection

Governments and more specifically, economic developers, sometimes believe they have a duty to their communities to fill available development sites with the “highest and best” use. Every real estate decision comes with an opportunity cost. For years, we have had a general idea of the ROI brought forth by a manufacturer, which is that manufacturers create jobs, purchase machinery, and participate in a supply chain ecosystem both upstream and downstream. Unlike manufacturing, data centers don’t carry the same widespread institutional knowledge from real estate and economic development professionals.

11th Annual Vorys Economic Development Incentives Conference Coming in February 2026

Join us in Columbus, Ohio on February 26-27, 2026, for the 11th Annual Vorys Economic Development Incentives Conference. This annual event, which is co-presented by Vista Site Selection, is a premier

gathering for professionals involved in economic development, public policy, and real estate. It brings together industry leaders, government officials, developers, and advisors to explore the latest trends, strategies, and opportunities in economic development incentives.

About *Development Incentives Quarterly*: We at Vorys are continually educating ourselves regarding economic development incentives, including tax credit changes and opportunities. We created the Development Incentives Quarterly to provide you relevant information that you need in the changing landscape of this area. Our economic development incentives clients include developers, political subdivisions and growing businesses, so you'll see information from a variety of perspectives. That diverse perspective has allowed us to grow to be one of the largest economic development incentives practices in the state of Ohio. As we've grown, we have also expanded our geographic reach and now advise on projects across the country.