

Gary P. Biehn

Senior Counsel

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Gary's strong relationships with an expanding global network of professional advisors enables him to advise clients seeking to do business and establish ventures abroad.

OVERVIEW

Gary Biehn has over 40 years of experience in assisting primarily mid-size companies with merger and acquisition transactions and general corporate work. Gary regularly serves as outside general counsel to a number of regionally based private companies.

Additionally, Gary works closely with US based companies as they pursue strategic relationships abroad, primarily in Europe and Asia. Gary frequently counsels clients on forming domestic and international commercial relationships, including joint ventures, partnerships and strategic alliances. He represents both public and privately held companies, including cultural and educational institutions, manufacturers, distributors, engineering firms, as well as technology and energy companies and vendors.

Gary's strong relationships with an expanding global network of professional advisors enables him to help clients to do business and establish ventures abroad. In particular, he works closely with White and Williams' strategic law firm alliances in Philadelphia's Sister City, Tianjin, China, and throughout China, as well as advisors in China and Europe, to assist businesses in forming strategic partnerships and pursuing business opportunities in those regions.

Gary works closely with lawyers in across the firm to advise clients on a broad range of business matters, including U.S. and international tax, regulatory compliance, as well as Internet regulation issues such as privacy, security and fair trade practices.

Gary is a frequent traveler to China and traveled with the Trade Delegation that Mayor Michael A. Nutter lead in December 2012. He frequently shares his global transactional experiences in the U.S. and abroad, speaking on China and international law issues. Gary is actively involved in legal and trade organizations, serving as Chair of the Board of the World Trade Center of Greater Philadelphia.

PRACTICES

Corporate and Securities
International
Technology Transactions

BAR AND COURT ADMISSIONS

Pennsylvania

EDUCATION

Duke University School of Law, with honors,
JD

Temple University School of Business and
Management, *summa cum laude* (*graduated
first in class*), BBA

MEMBERSHIPS

U.S. Department of Commerce Mid-Atlantic
District Export Council, Vice-Chair

World Trade Center of Greater Philadelphia,
Former Chair, Board of Directors

RECOGNITION AND INVOLVEMENT

Gary is rated AV® Preeminent by the Martindale-Hubbell peer review rating system.

REPRESENTATIVE MATTERS

White and Williams Represents CRP Industries
10.8.19

White and Williams Represents GoodWest Industries in Its Acquisition of Skinny Mixes LLC
4.2.19

Represented CRP Industries, a leading supplier to the automotive and industrial service, in the sale of its automotive belt business to Continental A.G., a developer of technologies and services for vehicles, machines, traffic and transportation

Represented an auto parts technology company in its acquisition of a UK technology, data and R&D company

Represented GoodWest Holdings LLC and Palladium Equity in the acquisition of Skinny Mixes LLC

Represented Eastern Warehouse Distributors, Inc., a/k/a Auto Parts Warehouse, in a recapitalization transaction with The Jordan Company/Parts Authority

Represented Image API, an electronic content management solutions company, in a recapitalization transaction with Milestone Partners

Represented SABH Holdings, parent of Bradford White Corporation, in its acquisition of Mor-Flo Industries, to form the largest water heater manufacturing company in the world

Represented Holtec, Inc., a U.S.-based supplier of nuclear storage technology, in contract negotiations and technology license for the dry storage facility at Chernobyl, Ukraine

Ongoing representation in technology transfer/license agreements between U.S. and China based technology companies

Assisted the Philadelphia Orchestra with contract preparation and negotiation for China Tours

Ongoing representation of a U.S. company in the sale of an equity interest in its China WFOE to an Asian-based public company

Represented a rapidly growing technology service company with establishing a joint venture in Hong Kong with a China-based public company

Ongoing representation of a Pennsylvania corporation and negotiations with Korean and Chinese manufactures for sourcing and distribution agreements

Advised a Delaware Company in the formation of a U.S. joint venture with a leading Chinese public company

Regularly advise U.S. based companies in structuring their business presence in China, by way of joint venture, WFOE or Representative Office

Counsel to architectural glass manufacturer in its \$40 million sale to a private equity backed acquirer

IN THE NEWS

White and Williams Supports the Philadelphia Orchestra's 50th Anniversary Tour

12.1.23

Gary Biehn Selected as Vice-Chair to the Mid-Atlantic District Export Council Executive Committee

8.4.23

Gary Biehn Discusses US-China Relations Under the Biden Administration

2.26.21

White and Williams Sponsors 17th Annual Global Business Conference

2.10.21

EVENTS

International Law: A Legal Primer Exploring Key Business Issues For the U.S. and Foreign Entities
Webinar, 1.25.22

Small and Medium-sized Enterprises and the Sino-American Relationship
The National Committee on US-China Relations, 6.10.21

US-China Relations Under the Biden Administration
The World Trade Center of Greater Philadelphia (Virtual Meeting), 2.18.21

Europe Roadshow: US - EU Opportunities
3.27.15

PUBLICATIONS

FTC Announces Revised Hart-Scott-Rodino Notification Thresholds Will Go into Effect March 6, 2024
Corporate and Securities Client Alert, 3.5.24

CFIUS 2020 Annual Report
International Alert, 8.13.21

Department of Commerce Issues New Interim Final Rule on Securing the Information and Communications Technology and Services
Supply Chain

Potential New Level of Scrutiny for Certain Foreign Transactions
International Alert, 2.18.21

FTC Announces Revised HSR Thresholds, Pauses Early Termination

Corporate and Securities Alert, 2.9.21