

Gus Sara

Partner

Philadelphia, PA
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Gus has successfully resolved hundreds of large property loss claims. He strives to achieve the most favorable results for his clients, whether through litigation, mediation or arbitration.

OVERVIEW

Gus Sara is a partner in the Subrogation Department and practices exclusively in the field of insurance subrogation, handling large property loss cases. He has successfully resolved hundreds of cases for his clients in matters involving commercial and residential fires, explosions, structural collapses, water losses, product liability, construction defects and maritime claims. His clients appreciate his ability to develop effective strategies to resolve matters efficiently and expeditiously. Gus strives to encourage mediation or other forms of dispute resolution as an alternative to litigation. He has participated in complex, multi-party mediations and arbitrations, with favorable results for his clients.

Gus is licensed in Pennsylvania and New Jersey but practices throughout the United States using the services of local counsel under a special program of the Subrogation Department.

In addition to achieving a Juris Doctor from Rutgers Law School, Gus also obtained his Master in Business Administration from Rutgers School of Business, with a focus in management. Gus uses the unique knowledge and skillsets he gained from his MBA to help achieve successful results for his clients.

RECOGNITION AND INVOLVEMENT

Gus is a certified arbitrator for the Philadelphia Court of Commons Pleas and handles pro bono cases for Philadelphia VIP Legal Services.

REPRESENTATIVE MATTERS

Represented insurance carrier in a multi-party construction defect case involving a collapse of a concrete parking deck in Boston, Massachusetts, which resulted in a favorable settlement at mediation

PRACTICES

Subrogation

BAR AND COURT ADMISSIONS

Pennsylvania

New Jersey

U.S. District Court for the Eastern District of Pennsylvania

EDUCATION

Rutgers School of Law - Camden, JD, 2010

Rutgers University School of Business, MBA, 2010

Rutgers University-New Brunswick, BA, *magna cum laude*, 2005

Eagleton Institute of Politics at Rutgers University, Undergraduate Associate, 2005

MEMBERSHIPS

American Bar Association

Represented insurance carrier jointly with homeowner in a complex high-dollar negligence action involving an explosion at a home after a fuel delivery

Represented insurance carrier in a high-dollar building fire involving the spontaneous combustion of improperly stored rags containing combustible chemicals

Represented insurance carrier and an energy corporation in a complex negligence and breach of contract action involving an extensive fire in an oil well facility in Carrollton, Ohio

IN THE NEWS

White and Williams Announces 15 Lawyer Promotions
1.3.22

Subrogation Lawyers Get Real Life Fire Training
10.27.21

EVENTS

Chris Konzelmann and Gus Sara present "Opinion to Trial" at IAAI International Training Conference
International Association of Arson Investigators (IAAI) International Training Conference, 4.30.26

From Bad To Worse: Understanding Spread Theories of Liability and How They Can Maximize Your Subrogation Recovery
2026 NASP Spring Conference, 3.20.26

High Stakes, High Recovery: Subrogation Tactics in Major Property Loss Claims
CLM 2026 Webinar Series
3.11.26

Did I Do That? Tips and Advice on Identifying Contractors and Product Manufacturers
2025 NASP Annual Conference
Chula Vista (San Diego), CA, 10.27.25

Got Friends in First Party Places
The Institute of Fire Science (Pittsburgh, PA), 6.26.25

The Aftermath of Appraisals– How it Can Impact Subrogation
2025 NASP Spring Conference, 4.3.25

In the Hot Seat: How Not to Get Burned By Expert Depositions
2024 NASP Annual Conference, 10.29.24

Opinions from Ashes, Theories from Dust – What a Subrogation Professional Needs to Know About the Investigation
2024 NASP Annual Conference, 10.28.24

Knowing Your Lane: Finding the Right Expert in a Rapidly Advancing World
National Association of Subrogation Professionals (Webinar), 5.21.24

Finding the Sweet Spot...What Do You Do When the Claim is Not Finalized
2024 NASP Spring Conference, 3.22.24

The Imitation Game - Using Exemplars at Product Examinations
2022 NASP Annual Conference, 11.8.22

I've Got Friends in First-Party Places
CLM Webinar, 8.18.22

Learning From Experience - Attorney Perspectives on Effective and Ineffective Expert Support to Build Your Case
The Institute of Fire Science, March 16 - 17, 2022

Inspector Gadget: How Technology is Advancing Origin and Cause Investigations
2021 National Association of Subrogation Professionals Spring Conference, 3.26.21

PUBLICATIONS

Do You Have the Receipt? Pennsylvania Court Finds Insufficient Evidence That Defendant Sold the Product
The Subrogation Strategist, 12.3.24

Not a Waiver for All: Maryland Declines to Apply Subrogation Waiver to Subcontractors
The Subrogation Strategist, 9.4.24

Definitions Matter in Illinois: Tenant Held Liable Only for Damage to Apartment Unit
The Subrogation Strategist, 7.18.24

A Matter Judged: Subrogating Insurers Should Beware of Prior Suits Involving the Insured
The Subrogation Strategist, 2.28.24

Certificates of Merit: Is Your Texas Certificate Sufficient?
The Subrogation Strategist, 12.27.23

Drawing the Line: In Tennessee, the Economic Loss Doctrine Does Not Apply to Contracts for Services
The Subrogation Strategist, 11.9.23

New York Court Holds Insurer Can Recover Before Insured Is Made Whole
The Subrogation Strategist, 10.2.23

Let's Give 'Em Sutton to Talk About: Tennessee Court Enforces Sutton Doctrine
The Subrogation Strategist, 6.21.23

ELD Strikes Again! Michigan Court Hits the Brakes on Plaintiffs' Economic Loss Claims
The Subrogation Strategist, 5.30.23

No Signature, No Problem: Texas Court Holds Contractual Subrogation Waiver Still Enforceable
The Subrogation Strategist, 3.29.23

A Tort, By Any Other Name, is Just a Tort: Massachusetts Court Bars Contract Claims That Sound in Negligence
The Subrogation Strategist, 3.3.23

Too Costly to Be Fair: Texas Appellate Court Finds the Arbitration Clause in a Residential Construction Contract Unenforceable
The Subrogation Strategist, 11.16.22

Part of the Whole: Idaho District Court Holds Economic Loss Rule Bars Tort Claims Related to Water Supply Line that was Part of Home Purchase
The Subrogation Strategist, 9.16.22

In All Fairness: Illinois Appellate Court Finds That Arbitration Clause in a Residential Construction Contract Was Unconscionable and Unenforceable
The Subrogation Strategist, 7.19.22

Waive Your Claim Goodbye: Louisiana Court Holds That AIA Subrogation Waiver Did Not Violate Anti-Indemnification Statute and Applied to Subcontractors
Subrogation Strategist, 5.9.22

Too Late for The Blame Game: Massachusetts Court Holds That the Statute of Repose Barred a Product Manufacturer from Seeking Contribution from a Product Installer
The Subrogation Strategist, 3.9.22

Tick Tock: Don't Let the Statute of Repose or Limitations Time Periods Run on Your Construction Claims
The Subrogation Strategist, 2.23.22

Who's on First: How First-Party Claims Adjusters Add Value to Subrogation Recovery Efforts
Subro Sessions, 12.30.21

As Time Rolls On So Do Spoliation Claims
Subrogator Magazine, Fall/Winter 2021

Spoliation: Often Argued, Rarely Understood
Subro Sessions, 9.23.21

The Malfunction Theory of Products Liability
Subro Sessions, 8.11.21

Mindful Mediation: Navigating the Path to Recovery (Part 2)
Subro Sessions, 7.16.21

Mindful Mediation: Navigating the Path to Recovery (Part 1)
Subro Sessions, 6.4.21