

Nancy Sabol Frantz

Partner

Chair, Real Estate Group and Finance Group

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Nancy is known for her ability to provide risk analysis and practical solutions to highly complex issues.

OVERVIEW

With over 25 years of experience assisting clients in the real estate and finance industry, Nancy is known for her ability to provide risk analysis and practical solutions with respect to highly complex issues. Her clients include international and domestic banks, debt funds, insurance companies, manufacturing entities, developers, and institutional investors active in almost all aspects of commercial real estate transactions, including loan originations, syndications, workouts, sales and acquisitions, and real estate leases, acquisitions, and dispositions.

RECOGNITION AND INVOLVEMENT

Nancy is recognized by Chambers USA from 2022-2025 as a leading lawyer in real estate finance in Pennsylvania. She is also rated AV® Preeminent by the Martindale-Hubbell peer review rating system.

Nancy was enrolled in the University Scholars Program (the predecessor to the Schreyer Honors College) while a student at The Pennsylvania State University. She was a member of the Law Review of the Villanova University School of Law.

Nancy is active in her community, having served on the Finance Committee and as Chair of the Stewardship Committee of Our Mother of Good Counsel Church in Bryn Mawr, Pennsylvania, and as a Co-Chair of the American Heart Association's Black Tie and Blue Jeans Ball. She also served as a Commissioner of Pennsylvania's Independent Regulatory Review Commission from December 2007 to August 2009.

PRACTICES

Finance
Real Estate

BAR AND COURT ADMISSIONS

Pennsylvania

EDUCATION

Villanova University School of Law, JD, 1989
The Pennsylvania State University, BS, 1985

REPRESENTATIVE MATTERS

White and Williams Team Completes Complex Sale Leaseback of Seven Properties
4.15.21

As lead negotiator, led team of attorneys representing the mortgage lender and mezzanine lender to finance the acquisition of a hotel in Manhattan, involving highly negotiated recourse carve-outs addressing acquisition specific issues impacting the lenders.

Led team of attorneys representing a multi-national corporation with respect to conveyance of numerous commercial properties, involving negotiating and obtaining numerous third party consents and waivers of rights to purchase

Led team of attorneys representing a regional lender with respect to an acquisition and construction loan for the development of an assisted living facility upon numerous acres of farmland

Represented industrial company with respect to the ground lease of its new office and warehouse headquarters

Represented a lender with respect to the sale of its defaulted retail center loan and underlying collateral

Represented participants controlling senior mezzanine loans totaling \$300M with respect to one of the largest structured real estate financings in US history, Stuyvesant Town/Peter Cooper Village, New York

Represented foreign lender with respect to the origination of a \$175M mortgage loan for an urban office tower, and its subsequent syndication

Represented lender group in the origination, syndication and subsequent restructure of a \$130M mortgage loan for resort development

Represented institutional investors with respect to their purchase of an interest in a \$350M portfolio loan involving domestic and international office buildings

Represented regional lender with respect to loan originations for multifamily housing, retail and office projects

Represented owner of historic urban office building in connection with its acquisition, leasing, renovation, finance, management and disposition

Represented a regional lender with respect to the origination and syndication of construction financing for upscale senior condominiums and clustered homes

IN THE NEWS

White And Williams Celebrates Chambers USA Guide 2025 Rankings
Chambers USA Guide 2025, 6.9.25

White and Williams Celebrates Women's History Month
3.28.25

White and Williams Celebrates Chambers 2024 Rankings
Chambers USA Rankings 2024, 6.10.24

White and Williams recognized with Multiple Honorees in the Chambers 2023 USA Guide
6.9.23

Chambers USA 2022 Ranks White and Williams as a Leading Law Firm
6.1.22

EVENTS

Interest Rate Risk Management: Trends and a Refresher on the Basics
Webinar, 9.8.22

The Changing Landscape of Commercial Loan Documents
Philadelphia, PA, 4.7.16

PUBLICATIONS

Good News for the Restaurant Industry – and Perhaps Their Landlords and Lenders
Real Estate and Finance Alert, 3.17.21

Rental Assistance Program: Good News for Tenants and Possibly Landlords
Real Estate and Finance Alert, 1.19.21