

## Tools and Techniques to Handle the Challenges of Market Share and Insured Involvement in Subrogation

2025 NASP Annual Conference  
Chula Vista (San Diego), CA  
10.28.25

Chris Konzelmann, Partner and Chair of the Subrogation Department, will present "Tools and Techniques to Handle the Challenges of Market Share and Insured Involvement in Subrogation," at the 2025 National Association of Subrogation Professionals (NASP) Annual Conference in Chula Vista (San Diego), CA, on October 28, 2025 at 9:45 AM.

This presentation will explore the unique obstacles of subrogation in market share losses, with a focus on the involvement of multiple insurers and the role of the insured. Throughout this discussion, attendees will learn about key issues that may arise including counsel retention, initial considerations, accounting, litigation agreements and resolution strategies. In addition, attendees will gain insight into effective coordination, expense allocation and litigation management to optimize recovery efforts.

Chris will present alongside Don Florek of Travelers and Steve Winning of Dugan Brinkmann Maginnis & Pace.

To access the agenda and register, [click here](#).

### KEY ATTORNEYS

Chris Konzelmann

### PRACTICE AREAS

Subrogation